



Press release

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## **The Group extends its concession at Arkansas' Little Rock Airport**

# **Autogrill renews contracts at Florida's Tampa and Miami International Airports**

- The three operations are expected to generate overall accumulated sales of more than \$850 million

Milan, 8 April 2008 – Through its American HMSHost division, Autogrill Group (Milan: AGL IM) has secured a contract renewal for its concessions at Tampa International Airport two years in advance of the expiration date and extended its contract at Miami. These two operations will consolidate HMSHost's business in Florida, where the Group has f&b and retail locations in seven of the state's 14 airports. Also in the United States, the company extended its f&b and retail services contract at Little Rock Airport in Arkansas, three years in advance of the expiration date.

The three operations are expected to produce accumulated sales of more than \$850 over the contract periods.

### **Tampa International Airport, Florida**

The renewed contract involves f&b and retail services in 58 points of sale in the international airport at Tampa, Florida, where HMSHost has operated since 1969. The extension of the concession is expected to produce accumulated sales of around \$670m over the period 2008 to 2015.

Under the terms of the new agreement, the Group will renovate and re-brand some of the existing locations - 28 food & beverage and 21 retail - and add nine new retail stores. On the f&b front, it will introduce international brands - Starbucks Coffee, Burger King, Brioche Dorée, Chili's Too and Carrabba's Italian Grill - as well as local labels such as Sam Snead's Tavern (named after the golfer). New retail concepts will include Harley Davidson, United Colors of Benetton and Fossil.

Tampa International Airport is Florida's third biggest airport, with more than 19 million passengers in 2007 up 1.5% over 2006 (Source: Airports Council International North America). In 2007, TPA was ranked the United States' best airport by Zagat's Global Airline/Airport Travel Survey.

### **Miami International Airport, Florida**

HMSHost has operated at Miami International Airport since 1994 and has now extended its f&b and retail concessions covering 10 points of sale. The new contract will produce accumulated sales of around \$75m between May 2008 and April 2011.

New brands include two Bacardi Mojito bars, a Starbucks Coffee and a Ciao Gourmet Market, the American retail version of the Italian f&b label (also operating in Chicago O'Hare and Port Columbus airports), which offers an assortment of Mediterranean foods.



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With over 33 million passengers in 2007 (up 3.7% over 2006), Miami International Airport is one of the world's busiest airports, served by over 80 airlines linking over 150 national and international destinations (Source: Airports Council International North America).

### Little Rock National Airport, Arkansas

HMSHost has renewed its contract, three years in advance of expiration, to continue operating f&b and retail services at Little Rock National Airport in Arkansas. The agreement extends the concessions to 2018 and involves the operation of 10 existing locations and the addition of a new retail point of sale. The new contract is forecast to make accumulated sales of around \$115m in the period from 2008 to 2018.

In these locations, HMSHost will be introducing high profile local brands such as Ouachita Landing, a table service bar-restaurant, and Ouachita Outpost, a souvenir and sports store, alongside existing concepts Starbucks Coffee, Burger King, Pizza Hut, Daily News, Great American Bagel and Andina's Coffee.

With over two million passengers a year, Little Rock Airport, also known as Adams Field, is Arkansas' biggest commercial airport, with 150 non-stop service flights a day linking 18 cities in the USA, including Atlanta, Chicago, New York, Dallas, Las Vegas and Washington, DC.

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