



Press release

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The number of airport points of sale operated in Scandinavia rises to 49

Autogrill enters Norway with a contract at Oslo Airport

- The Group secures the management of 10 points of sale in the country's main airport
- The contract is expected to generate overall revenues of over 270 million euros in its 7 year duration

Milan, 16 November 2015 - Through its HMSHost International division, Autogrill (Milan: AGL IM) is entering Norway upon winning a contract to open 10 points of sale at Oslo Airport. Under this agreement Autogrill expects to generate overall revenues in excess of 270 million Euros over the seven-year concession.

The 10 points of sale, expected to open in 2016 and 2017, will be operated by HMSHost Umoe F&B Company AS, a joint venture incorporated by HMSHost International and Umoe Restaurants Group, the country's main food & beverage operator.

The agreement enables Autogrill to consolidate its presence in the Northern European airport channel, and Scandinavia in particular, where it currently operates through 39 stores at the airports of Copenhagen, Helsinki, Stockholm-Skavsta and Stockholm-Arlanda.

"After our success in Finland, Sweden and Denmark, we're thrilled to be able to start up at Oslo Airport in Norway, the only Scandinavian market where we had no operations so far", said **HMSHost International CEO Walter Seib**. "Together with Umoe we developed 10 high-profile concepts that will help make Oslo an exclusive hub also in terms of its food & beverage offering".

"We are excited about the new partnership with Autogrill, the world's leading provider of food & beverage for travellers," said **Umoe Restaurants CEO Sverre Helno**. "We want to offer passengers transiting through Oslo Airport a new culinary experience. Through this partnership we will strengthen our position in the increasingly competitive and international sector of airport food and beverage".

Autogrill will give Oslo Airport a food & beverage offering capable of satisfying the needs of all its travellers with a wide range of international and local concepts including: **Wagamama** and **Two Tigers**, which feature traditional Asian food & wine in an original ambience of refined design, and **Burger King**, one of the world's leading hamburger chains. Alongside such international brands, Autogrill will be introducing *made in Norway* concepts: these include **Bølggen & Moi Food Garage**, created by one of Norway's most famous chefs, Trond Moi, and one of its most respected sommeliers, Toralf Bølggen, **Fiskeriet**, a label well known for its quality fish and original preparation techniques and service, and **Oslo Sausage Co**, which specializes in the culinary tradition and culture of the Norwegian sausage.

Oslo Airport

With around 24 million passengers in 2014, Oslo Airport (OSL) is Norway's main airport. Named "Europe's most punctual airport" four times by the AEA (Association of European Airlines), Oslo Airport has launched a project to expand its annual capacity to 28 million passengers by the end of 2017. The projects involves the building of a new arrivals and departures area, a new Terminal and the upgrading of connections with the capital through the building of a new railway station.



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HMSHost

Present in over 100 airports worldwide, HMSHost operates in the top 30 airports in North America by passenger traffic. Through its HMSHost International division, the company has F&B operations in 18 European airports and another 20 across the Middle East, Asia and the Pacific.

Umoe Restaurants

Restaurants Umoe AS is Norway's leading foodservice chain with an expected annual turnover of 4 billion Nok and nearly 9,000 employees in over 330 restaurants and cafes in Norway, Denmark and Sweden. At its headquarters in Lysaker Torg just outside Oslo, there are 105 employees including chain staff and the managements of the various subsidiaries. The Company's subsidiaries are Peppes Pizza AS, King Food AS and King Food AB (Burger King), American Bistro Scandinavia, American Bistro AB, TGI Fridays, Starbucks and Blender AS, specialists in the development and operation of F&B concepts for airports and shopping centres.

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