



Press release

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Autogrill wins \$1.2 billion Delaware Turnpike renewal in the USA

- Exclusive operation of food & beverage and retail services for 35 years (2010-2045)
- New locations will be built to sustainability criteria and replace the current structure by June 2010

Milan, 3rd September 2008 – Acting through its American subsidiary HMSHost, Autogrill Group (Milan: AGL IM) secured renewal of its food & beverage and retail concession in the Delaware Service Plaza, the only service area on Interstate 95, on the Delaware Turnpike, the motorway with the heaviest traffic in North America.

HMSHost, which has been operating on this section of the highway since 1963, will continue to run the ten points of sale in the Delaware Service Plaza (which will be replaced by the new “Delaware Welcome Center”) on an exclusive basis for 35 years (2010 to 2045), producing accumulated sales of around \$1.2 billion.

Construction of the new “Delaware Welcome Center” will start in spring 2009 and create approximately 250 jobs in construction and building over a 15 month time frame. The site plan calls for the new structure to be built on the same parcel of land as the existing one. Under the terms of an agreement with the Delaware Transport Department and in line with the Group’s environmental objectives, the new locations will be built to standards promulgated by the international certification organization LEED (Leadership in Energy and Environmental Design) to set energy and other environmental benchmarks for “green” buildings. The project will involve the use of water and energy conservation systems in combination with local and recycled materials. The new “Delaware Welcome Center” will cover a total of around 4,000 square metres, will employ 175 associates at capacity and will open to the public in June 2010. HMSHost will continue to operate the current structure until work starts.

Over three million customers a year visit the current Service Plaza. HMSHost will extend the new f&b offering – ranging from quick service to cafeteria and featuring brands such as Starbucks Coffee, Brioche Dorée, Baja Fresh, Burger King, Cinnabon/Carvel and Famous Famiglia Pizza - with a Z-Market convenience store and three retail stores, Bijoux Ternier, Brookstone and Postcards from Delaware. Travellers will be able to buy duty free goods in these points of sale, since Delaware is one of the five American states that do not apply sales tax.

HMSHost operates around 100 travel plazas on 13 (out of a total of 17) US motorways and also has 18 travel plazas on the only two Canadian motorways that provide traveller services.

The Delaware Turnpike, also known as the John F. Kennedy Memorial Highway, was built between 1960 and 1963 and is 18 km (11.2 miles) long. Used by around 31 million vehicles a year on up to eight lanes in certain sections, it connects Baltimore and Washington D.C. to Philadelphia via Interstate 95 and New York via the New Jersey Turnpike.

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