



Feeling good on the move[®]

Autogrill Group
1H2017 Financial Results

Milan, 28 July 2017



DISCLAIMER

This presentation is of a purely informative nature and does not constitute an offer to sell, exchange or buy securities issued by Autogrill S.p.A. or any advice or recommendation with respect to such securities or other financial instruments, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision in relation thereto. The statements contained herein does not purport to be comprehensive and have not been independently verified.

The statements contained in this presentation regard the intent, belief or current expectations of future growth in the different business lines and the global business, financial results and other aspects of the activities and situation relating to the Autogrill Group and cannot be interpreted as a promise or guarantee of whatsoever nature. Such forward-looking statements have by their very nature an element of risk and uncertainty as they depend on the occurrence of future events. Actual results may differ significantly from the forecast figures and for a number of reasons, including by way of example: traffic trends in the countries and business channels where the Group operates; the outcome of negotiations on renewals of existing concession contracts and future tenders; changes in the competitive scenario; exchange rates between the main currencies and the euro; interest rate movements; future developments in demand; changing oil and other raw material (food) prices; general global economic conditions; geopolitical factors and new legislation in the countries where the Group operates; other changes in business conditions. Consequently, Autogrill S.p.A. makes no representation, whether expressed or implied, as to the conformity of the actual results with those projected in the forward looking statements. Analysts and investors are cautioned not to place undue reliance on those forward looking statements, which speak only as of the date of this presentation. Autogrill S.p.A. undertakes no obligation to release publicly the results of any revisions to these forward looking statements which may be made to reflect events and circumstances after the date of this presentation.

Statements contained in this presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. Autogrill S.p.A. makes no representation or warranty, whether expressed or implied, and no reliance should be placed on, the fairness, accuracy, completeness, correctness or reliability of the information contained herein and/or discussed verbally. Neither Autogrill S.p.A. nor any of its representatives shall assume any responsibility or accept any liability whatsoever (whether arising in tort, contract or otherwise) arising in any way in relation to such information or in relation to any loss arising from its use or otherwise arising in connection with this presentation.

This presentation has to be accompanied by a verbal explanation. A simple reading of this presentation without the appropriate verbal explanation could give rise to a partial or incorrect understanding.

By attending this presentation or otherwise accessing these materials, you agree to be bound by the foregoing limitations.

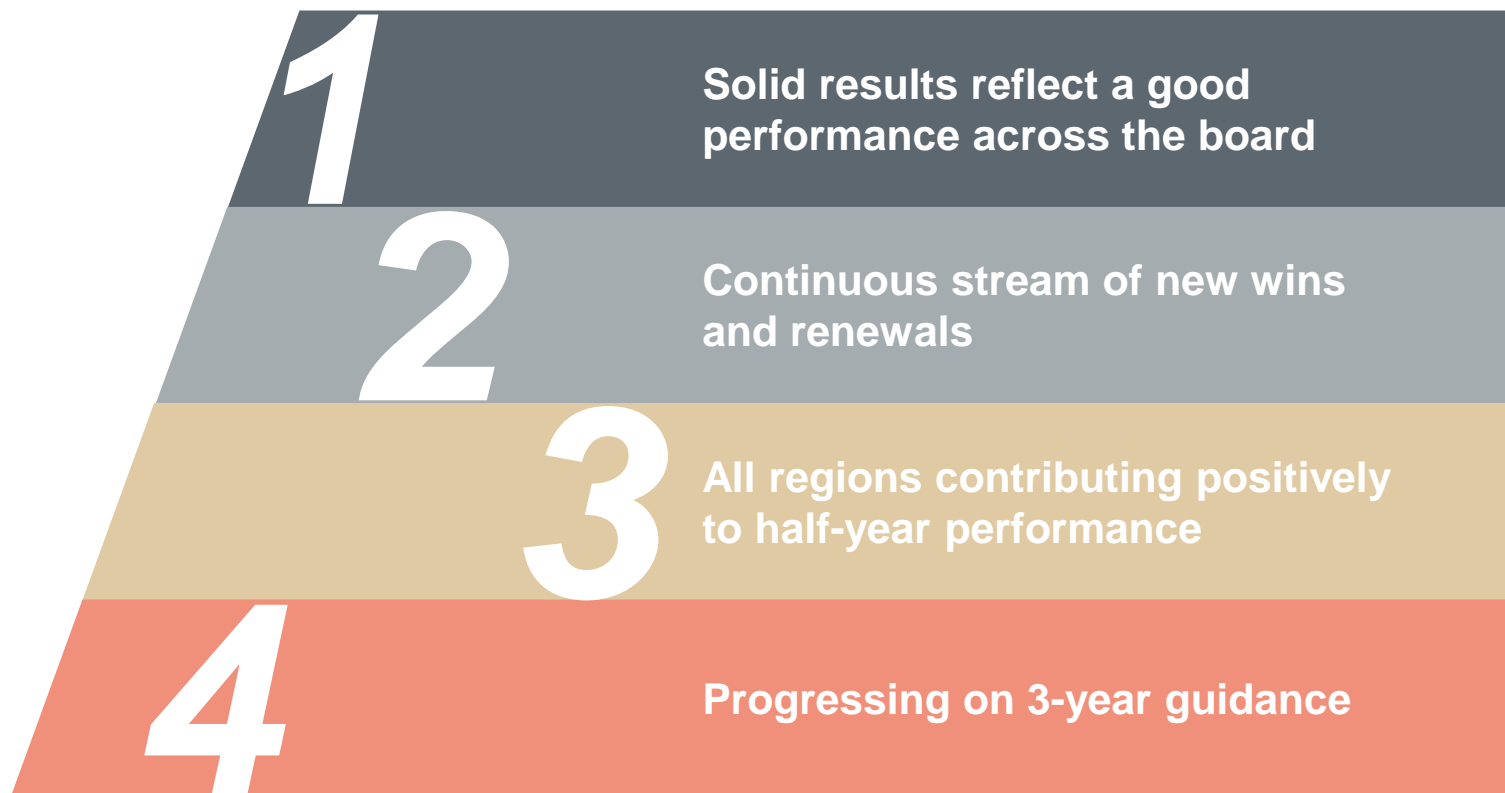
Following the disposal on November 4th 2016 of Autogrill Nederland B.V., the results of this business are stated separately as required by accounting standard IFRS 5 (Discontinued Operations). In particular:

- *Net result from Autogrill Nederland B.V. is presented and condensed on a single income statement line, below the “Result from continuing operations”, in the line “Result from discontinued operations”*

Autogrill Group 1H2017 Financial Results

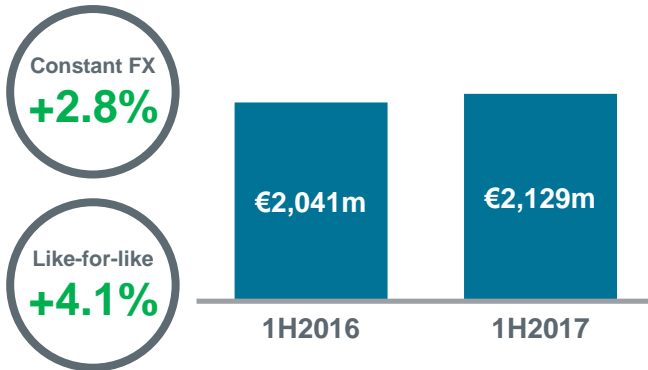


1H2017 – Strong underlying business performance

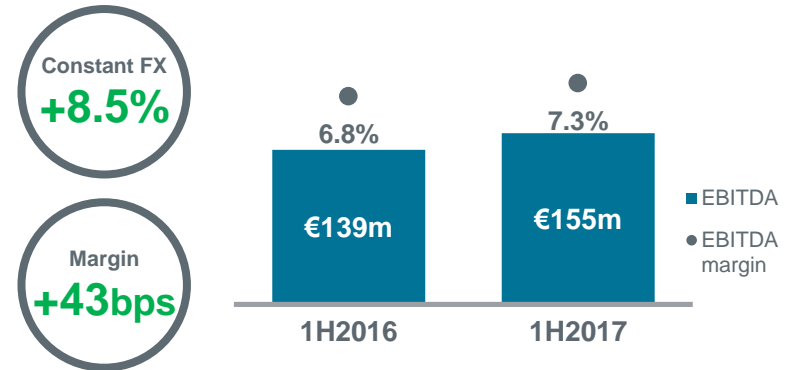


1H2017 – Strong underlying business performance

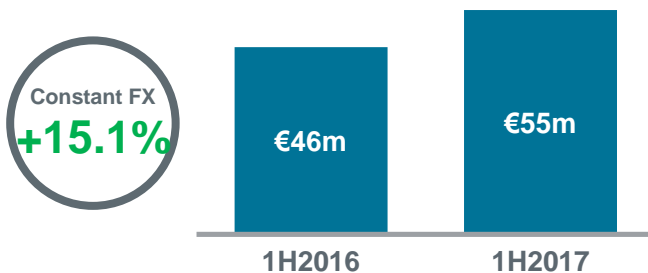
Revenue: L-f-L and openings offset disposals and closings



Underlying ⁽¹⁾ EBITDA: efficiencies across the board generating higher margin



Underlying ⁽¹⁾ EBIT: growing double-digit



Underlying ⁽¹⁾ net income: strong increase driven by profitable growth



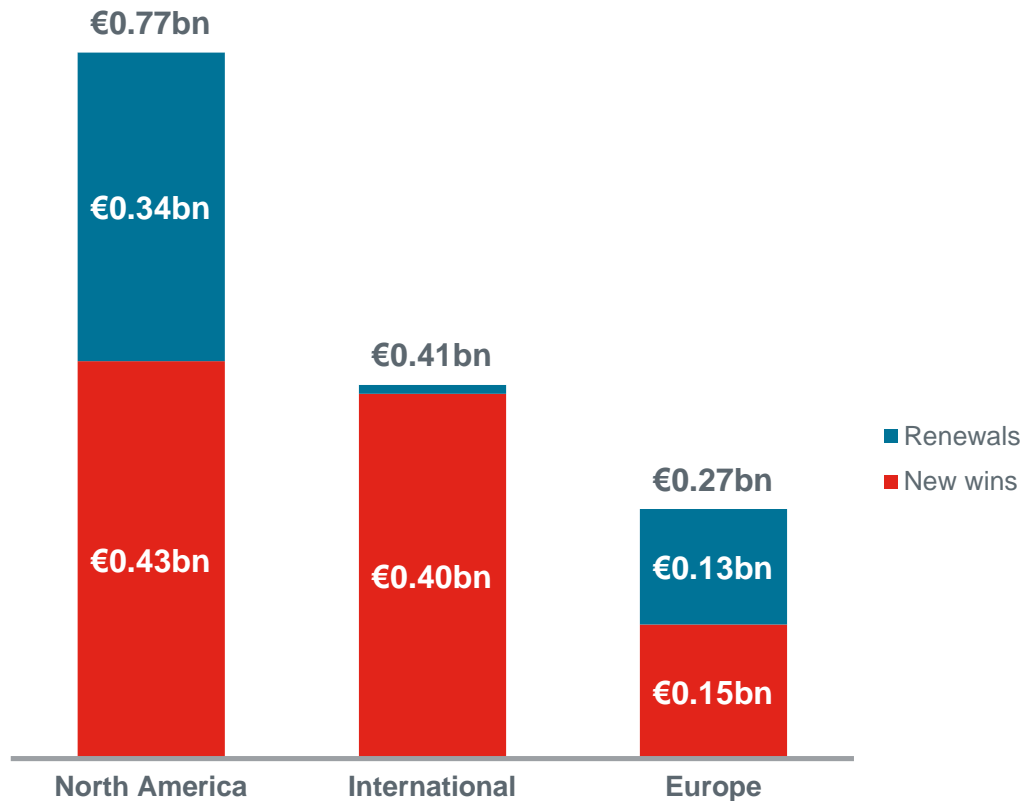
Data converted using average FX rates: FX €/€ 1H2017 avg. 1.0830 and 1H2016 avg. 1.1159

⁽¹⁾ Underlying = excluding the impact of the management incentive plan and disposal gains:

- Management incentive plan: €10.4m in 1H2017 (€9.4m after tax); €0.6m in 1H2016 (the same after tax)
- Capital gain related to the disposal of the French railway station business: €15m in 1H2016 (the same after tax)

1H2017 – Strengthening our foundations with new wins & renewals

New wins and renewals YTD ⁽¹⁾: €1.5bn overall, average duration of 7.9 years



- *Actively expanding our contract portfolio*
- *Continuous improvement across all regions*

⁽¹⁾ Total contract value. See ANNEX for definitions

1H2017 – Reported net profit impacted by stock options and disposals

€m	1H2017	1H2016	Change	
			Actual FX	Constant FX ⁽¹⁾
Revenue	2,129	2,041	4.3%	2.8%
EBITDA ⁽²⁾	144	154	-6.1%	-8.0%
<i>% on revenue</i>	<i>6.8%</i>	<i>7.5%</i>		
EBIT	45	60	-25.7%	-27.9%
<i>% on revenue</i>	<i>2.1%</i>	<i>3.0%</i>		
Pre-tax Profit	32	45	-28.5%	-30.9%
Profit from continuing operations ⁽³⁾	13	23	-42.6%	-44.9%
Net Profit	13	23	-42.3%	-44.7%
Net Profit after minorities	6	17	-64.5%	-66.1%

⁽¹⁾ Data converted using average FX rates

⁽²⁾ Net of Corporate costs of €16m in 1H2017 and of €12m in 1H2016. 1H2016 incl. €15m capital gain from disposals (French railway stations business)

⁽³⁾ Discontinued operations: Dutch motorways business

1H2017 – Outstanding progress in underlying ⁽¹⁾ net profit

€m	1H2017	1H2016	Change	
			Actual FX	Constant FX ⁽²⁾
Revenue	2,129	2,041	4.3%	2.8%
Underlying ⁽¹⁾ EBITDA ⁽³⁾	155	139	11.0%	8.5%
<i>% on revenue</i>	<i>7.3%</i>	<i>6.8%</i>		
Underlying ⁽¹⁾ EBIT	55	46	19.8%	15.1%
<i>% on revenue</i>	<i>2.6%</i>	<i>2.3%</i>		
Underlying ⁽¹⁾ pre-tax profit	43	31	38.3%	31.6%
Underlying ⁽¹⁾ profit from continuing operations ⁽⁴⁾	23	9	160.4%	134.0%
Underlying ⁽¹⁾ net profit	23	9	163.3%	136.3%
UNDERLYING ⁽¹⁾ NET PROFIT AFTER MINORITIES	15	3	503.0%	357.7%
Management incentive plan, net of tax effect	(9)	(1)		
Gain on operating activity disposal, net of tax effect	-	15		
Net Reported Profit after minorities	6	17	-64.5%	-66.1%

⁽¹⁾ Underlying = excluding the impact of the management incentive plan and disposal gains:

- Management incentive plan: €10.4m in 1H2017 (€9.4m after tax); €0.6m in 1H2016 (the same after tax)
- Capital gain related to the disposal of the French railway station business: €15m in 1H2016 (the same after tax)

⁽²⁾ Data converted using average FX rates

⁽³⁾ Net of Corporate costs of €11m in 1H2017 and of €12m in 1H2016

⁽⁴⁾ Discontinued operations: Dutch motorways business disposed in 2016

1H2017 – Different cash-out timings to be absorbed in 2H2017

€m	1H2017	1H2016	Change
EBITDA excl. gain on disposals	144	139	5
Change in net working capital and net change in non-current non-financial assets and liabilities	(43)	(26)	(17)
Other non cash items	(1)	(0)	(1)
CASH FLOW FROM OPERATIONS	100	113	(13)
Taxes paid	(11)	(0)	(11)
Net interest paid	(16)	(13)	(3)
NET CASH FLOW FROM OPERATIONS	73	100	(26)
Net capex ⁽¹⁾	(128)	(97)	(32)
NET CASH FLOWS AFTER INVESTMENT	(55)	3	(58)
Acquisitions/disposals ⁽²⁾	-	28	(28)
FREE CASH FLOW BEFORE DIVIDEND	(55)	31	(86)
Dividends ⁽³⁾	(43)	(36)	(7)
FREE CASH FLOW	(98)	(6)	(92)

Different cash-out timing of some motorway rents in Italy (€26m difference, to be absorbed in 2H2017)

\$10m (€9m) reimbursement cashed-in by HMSHost in 2016

Disposal of the French railway stations business in 2016

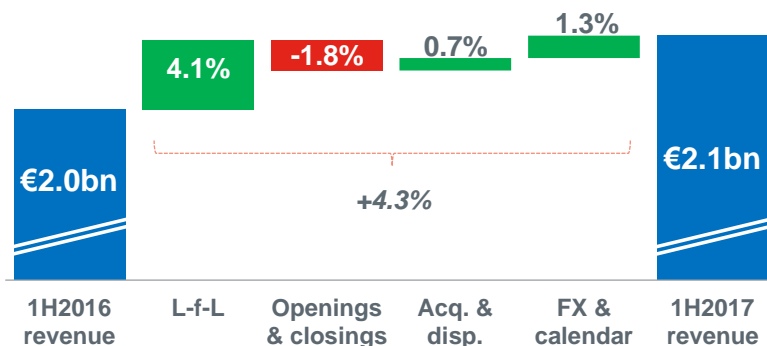
⁽¹⁾ 1H2017: capex paid €133m net of fixed asset disposal €5m – 1H2016: capex paid €99m net of fixed asset disposal €2m

⁽²⁾ Disposals: €28m related to French railway stations business in 2016

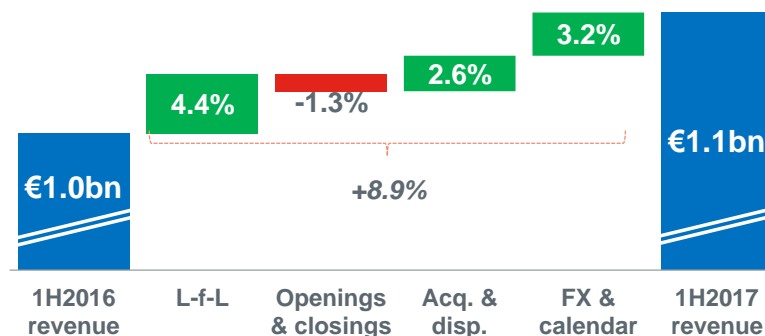
⁽³⁾ Dividends include dividends paid to Group shareholders (€41m in 1H2017, €31m in 1H2016) and dividends paid to minority partners (€2m in 1H2017, €6m in 1H2016)

1H2017 – A solid L-f-L growth across the board

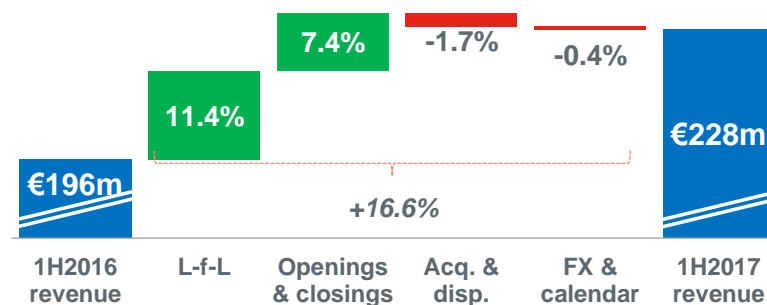
GROUP Revenue



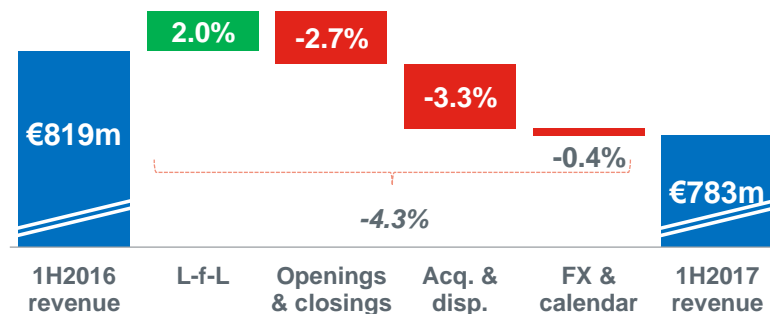
North America: L-f-L coupled with acquisitions



International: strong L-f-L and new wins



Europe: L-f-L and portfolio rationalisation

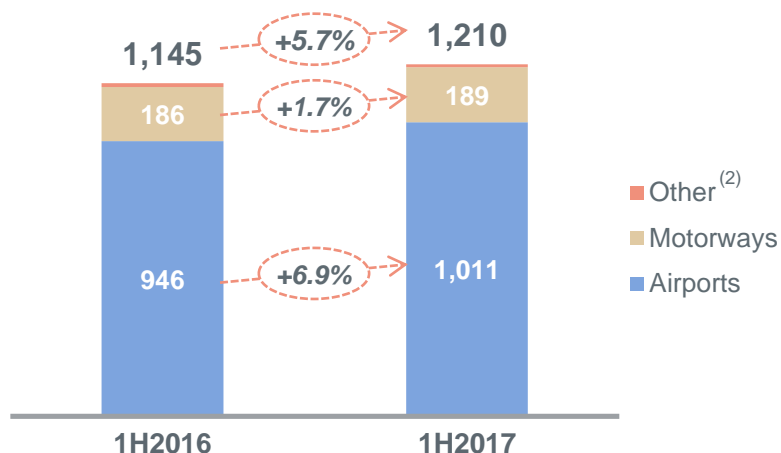


(1) Data converted using average FX rates - (2) Calendar: reporting cut-offs and leap year impacts

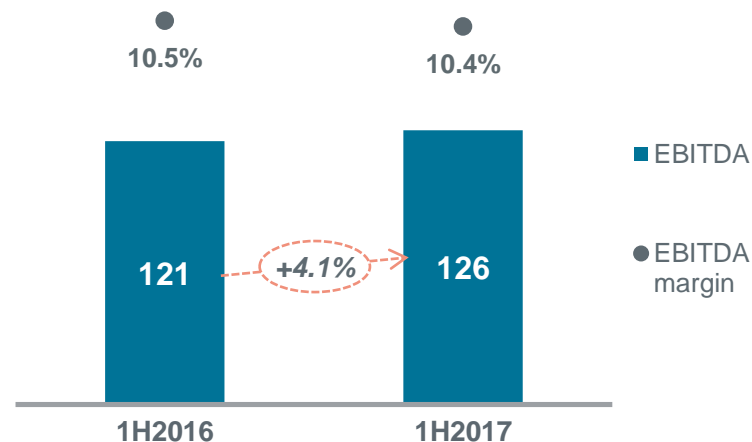
(3) Acquisitions: CMS in North America in August 2016 (€19m of sales contribution in 1H2017); Stellar Partners in North America in October 2016 (€21m of sales contribution in 1H2017). Disposals: French railway stations business in June 2016 (sales contribution of €26m in 1H2016)

1H2017 – North America – Growth driven by airports

Revenue ⁽¹⁾ (\$m)



Underlying ⁽³⁾ EBITDA (\$m) and EBITDA margin (%)



- L-f-L growth (+4.4%) and 2016 bolt-on acquisitions contributing to the strong performance at airports
- Impact of rising labor cost counterbalanced by reduced other store costs
- *Impact of phantom stock options plan: -\$2.5m in 1H2017 EBITDA (nil in 1H2016)*

Data converted using average FX rates. YoY percentage changes are at constant FX. See ANNEX for further details.

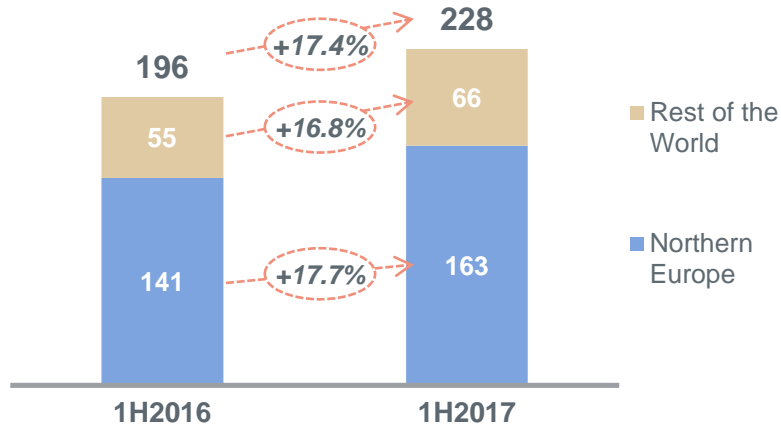
⁽¹⁾ Acquisitions: CMS in August 2016 (\$21m of sales contribution in 1H2017); Stellar Partners in October 2016 (\$23m of sales contribution in 1H2017)

⁽²⁾ “Other” includes shopping malls

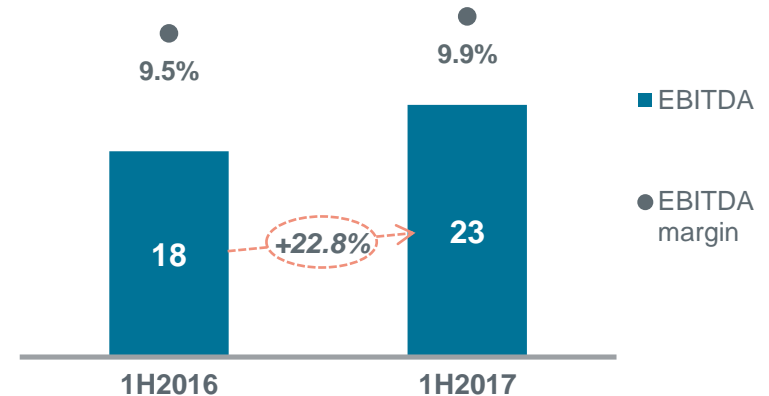
⁽³⁾ Underlying = excluding the impact of the management incentive plan

1H2017 – International – EBITDA and revenue growing ~20%

Revenue (€m)



Underlying ⁽¹⁾ EBITDA (€m) and EBITDA margin (%)



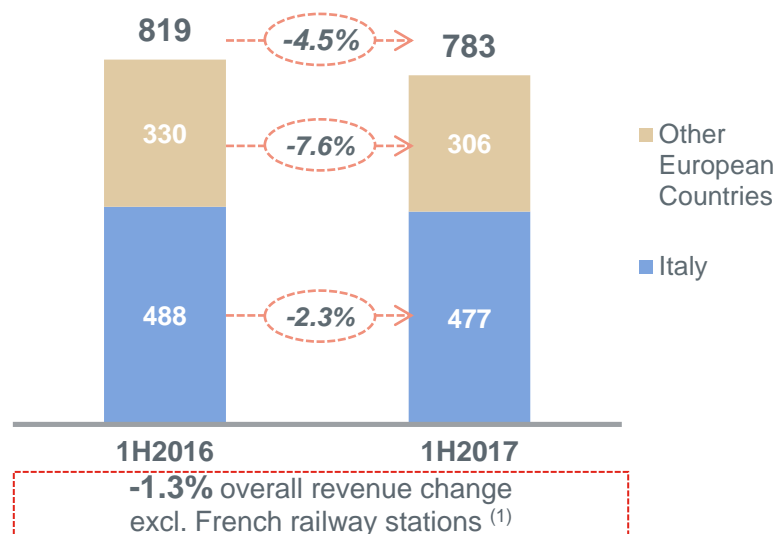
- Double-digit L-f-L revenue growth (+11.4%) coupled with new openings
- Very good EBITDA growth
- *Impact of phantom stock options plan: -€1.1m in 1H2017 EBITDA, -€0.1m in 1H2016 EBITDA*

Data converted using average FX rates. YoY percentage changes are at constant FX

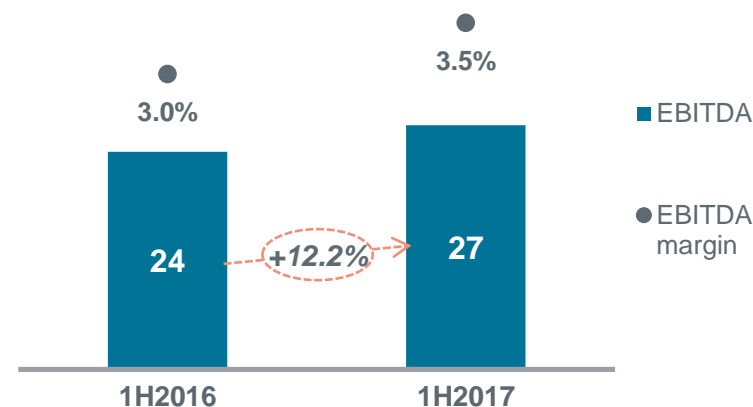
⁽¹⁾ Underlying = excluding the impact of the management incentive plan

1H2017 – Europe – Continued profitability enhancement

Revenue ⁽¹⁾ (€m)



Underlying ⁽²⁾ EBITDA (€m) and EBITDA margin (%)



- Revenue decreasing due to selective portfolio rationalization (French railway stations disposal and Italian motorway renewals)
- EBITDA margin growth driven by efficiencies across the board (store labor cost, COGS, other store costs)
- *Impact of phantom stock options plan: -€1.9m in 1H2017 EBITDA, -€0.2m in 1H2016 EBITDA*
- *Impact of the disposal gain of the French railway stations business: around +€15m in 1H2016 EBITDA*

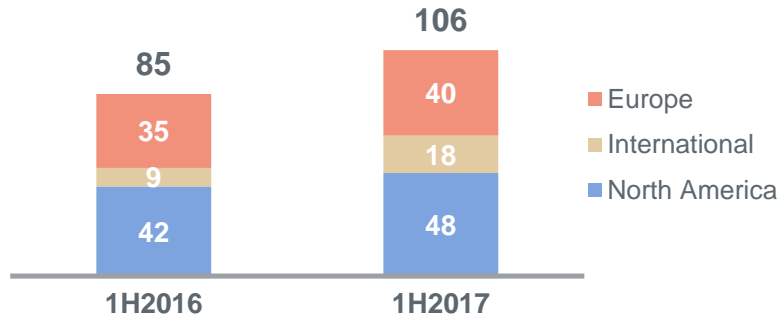
Data converted using average FX rates. YoY percentage changes are at constant FX. See ANNEX for further details

⁽¹⁾ Disposals: French railway stations business in June 2016 (sales contribution of €26m in 1H2016)

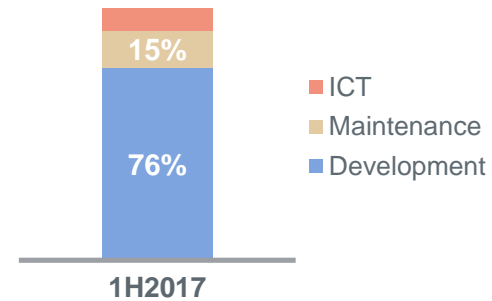
⁽²⁾ Underlying = excluding the impact of the management incentive plan and disposal gains

1H2017 – Sustainable level of capex for medium-term growth

Capex (€m)

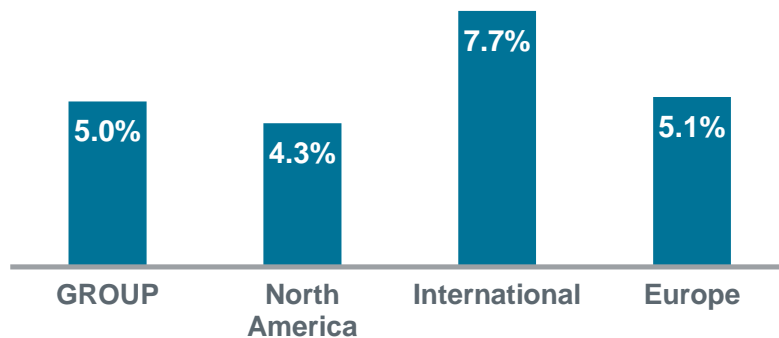


Breakdown by scope



- *Delivering disciplined growth*

Capex / Revenue ratio





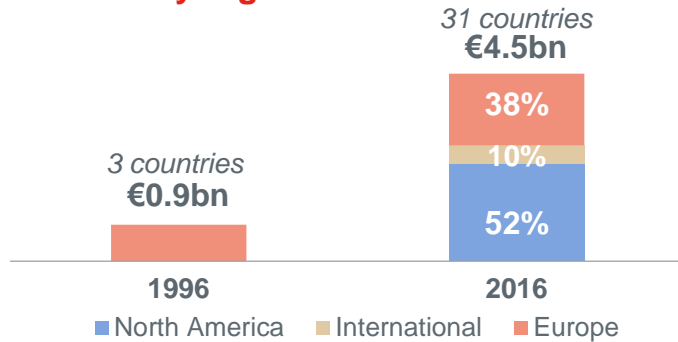
Autogrill today

Autogrill today – Our strategy in a nutshell

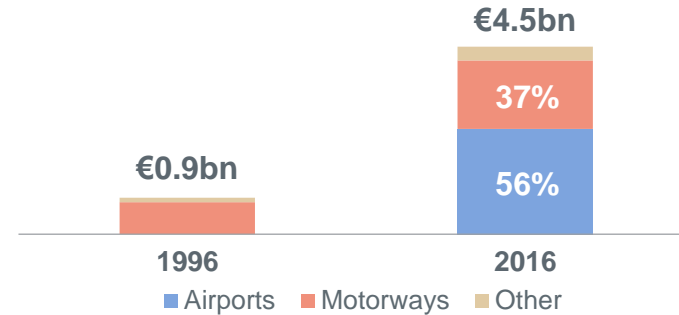


Autogrill today – Global and diversified

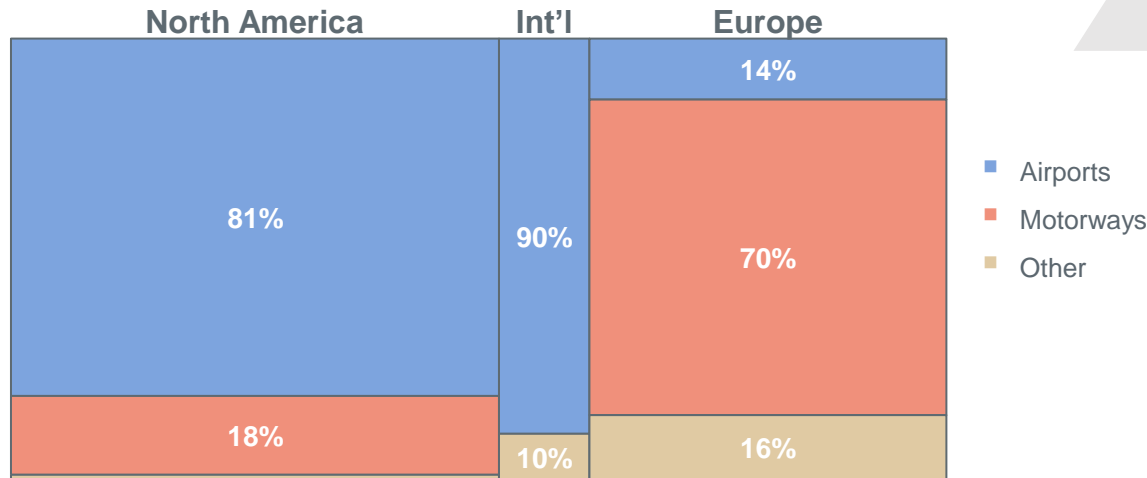
Revenue by region



Revenue by channel



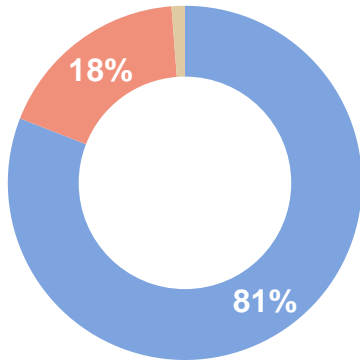
Revenue by region & channel – FY2016



- *Actively expanding our footprint in North America*
- *Airports are at the core of our strategy*

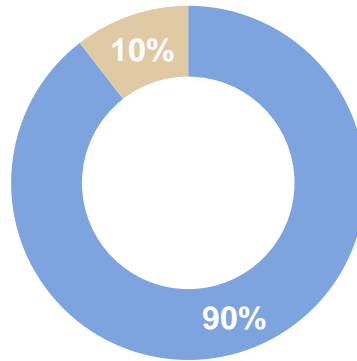
Autogrill today – Global and diversified

North America



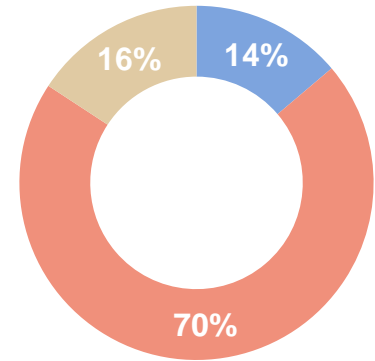
■ Airports ■ Motorways ■ Other ⁽¹⁾

International

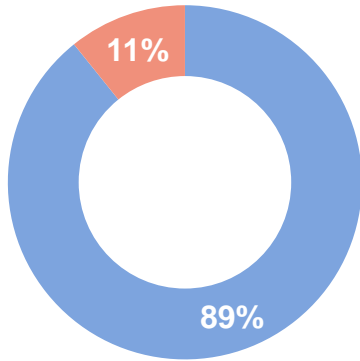


■ Airports ■ Other ⁽²⁾

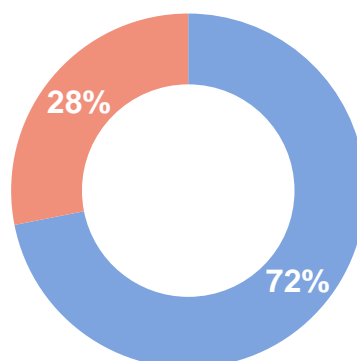
Europe



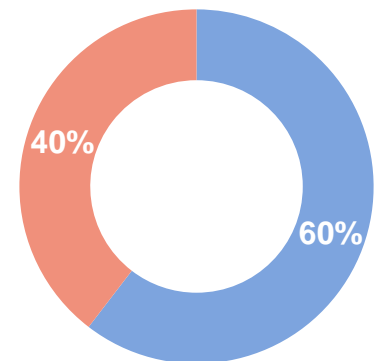
■ Airports ■ Motorways ■ Other ⁽³⁾



■ USA ■ Canada



■ Northern Europe ■ Rest of the World



■ Italy ■ Other European countries

Figures refer to FY2016 revenue

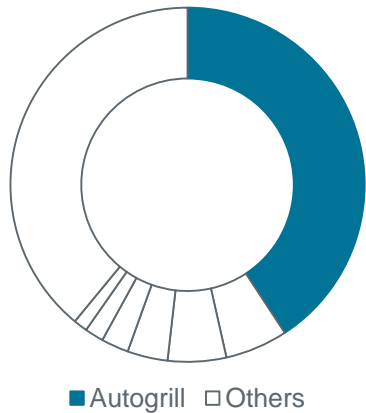
⁽¹⁾ "Other" includes shopping malls

⁽²⁾ "Other" includes railway stations

⁽³⁾ "Other" includes: railway stations, shopping malls, downtown, fair exhibitions

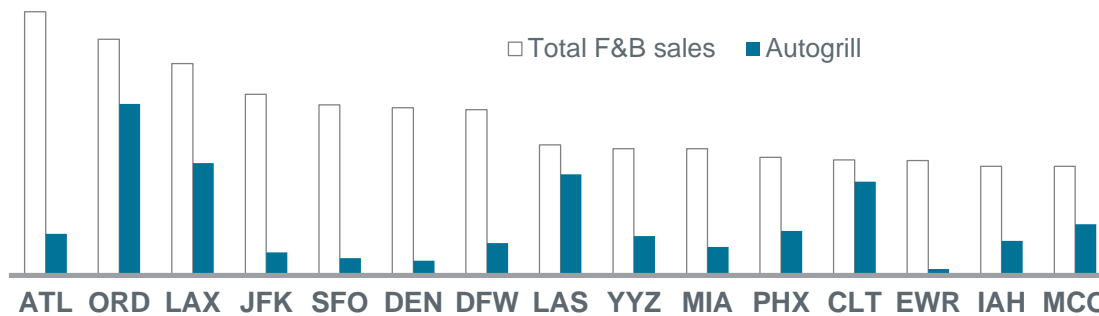
Autogrill today – Continued focus on North America

North America F&B concession industry: a €6bn market ⁽¹⁾



- *A unique competitive position*
- *Still room to grow*

Top 15 North America airports: our footprint ⁽²⁾



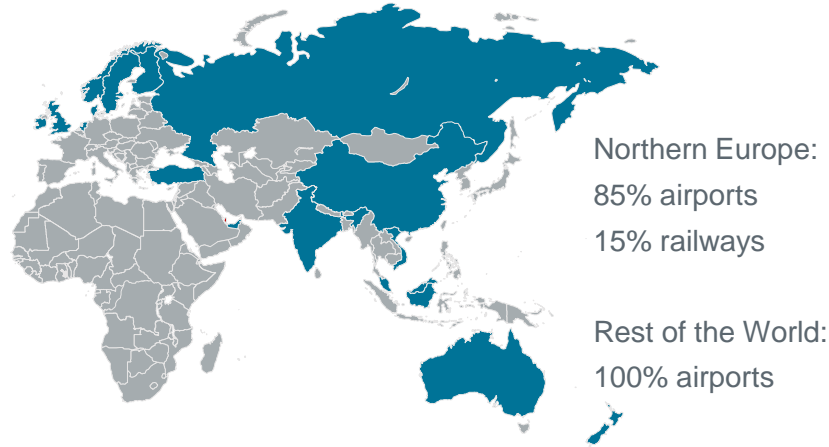
- ATL Atlanta International Airport
- ORD Chicago O'Hare International Airport
- LAX Los Angeles International Airport
- JFK NY John F Kennedy International Airport
- SFO San Francisco International Airport
- DEN Denver International Airport
- DFW Dallas Fort Worth International
- LAS Las Vegas International Airport
- YYZ Toronto Pearson International Airport
- MIA Miami International Airport
- PHX Phoenix Sky Harbor International Airport
- CLT Charlotte Douglas International Airport
- EWR Newark Liberty International Airport
- IAH Houston Intercontinental Airport
- MCO Orlando International Airport

⁽¹⁾ Source: company estimate

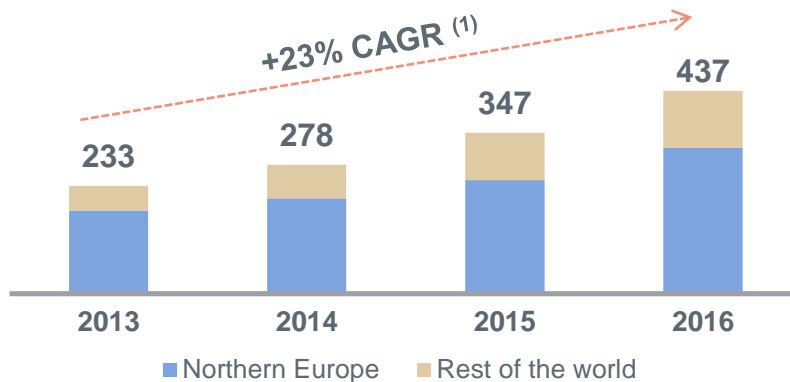
⁽²⁾ Source: ARN Factbook 2015, company data (incl. pro-forma CMS contribution)

Autogrill today – Fueling growth through our International division

Going global: expansion into 18 countries



Continued double-digit increase in revenue ⁽¹⁾ (€m)



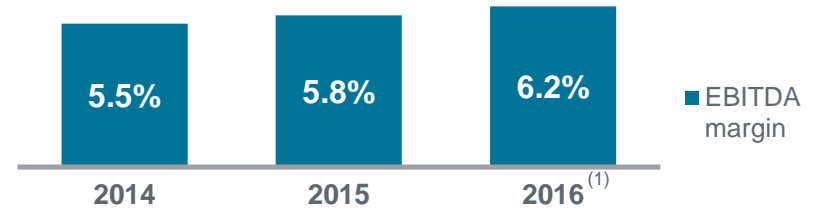
⁽¹⁾ Figures at actual FX

- *Strong top-line growth*
- *Main focus on airports*

Autogrill today – Rationalization and profitability in Europe

Selective and disciplined actions

- Growing profitability:
 - Portfolio optimization
 - Improving operating performance
- Selective approach to renewals in Italy
- Disposal of French railways and Dutch motorways/hotels
- Certain channels/countries performing well:
 - Airports +8.4% L-f-L in 1H2017, with positive contribution from Italy and favorable comparison in Belgium
 - Solid like-for-like growth in Spain and France



- **Solid execution driving Europe EBITDA**

⁽¹⁾ FY2016 EBITDA margin excl. €15m capital gain from disposals (French railway stations business)

Autogrill today – An award-winning leader

Best Airport & Concessionaire Awards



Our “Bistrot”: a multi-award-winning concept



4 ACI Awards in 2016 (1)



“Company of the Year for Sustainability”



“Best Airport Restaurant in the World”



Wow Factor



(1) Best Innovative Consumer Experience Concept, Best New Food and Beverage (Full-Service Concept), Best New Food and Beverage (Quick-Service Concept), Best New National Brand Concept

(2) Corporate Social Responsibility Initiative of the Year

Outlook



Outlook – Mid-term ambition

2016 ⁽¹⁾ – 2019 revenue CAGR ⁽²⁾

+5% to +7%

2016 ⁽³⁾ – 2019 EPS CAGR ⁽²⁾

+15%

Key assumptions

- Organic growth ⁽⁴⁾ only
- Ongoing efficiency
- FX €/€: 1.06

⁽¹⁾ **2016 rebased revenue** = 2016 reported revenue – 2016 disposals contribution = **€4.49bn**

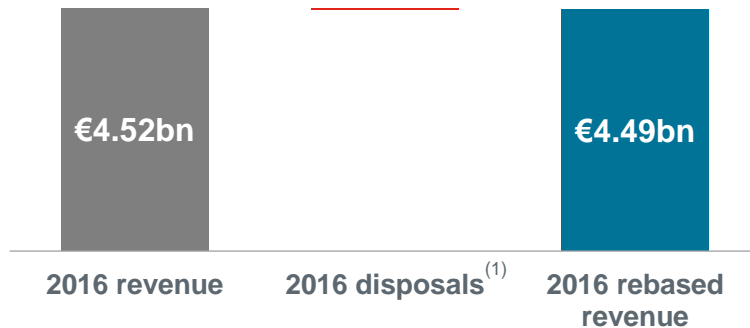
⁽²⁾ CAGR at actual FX: 2016 rebased has an average €/€ FX of 1.1069, 2019 has an average €/€ FX of 1.06

⁽³⁾ **2016 rebased EPS** = 2016 reported EPS – 2016 disposals contribution = **€0.33**

⁽⁴⁾ Organic growth = L-f-L + net openings/(closings)

Outlook – Mid-term ambition – Detailed assumptions

2016 rebased revenue



2016 rebased EPS



Key assumptions

- The additional contribution of 2016 acquisitions⁽³⁾ on FY2017 results is expected to be:
 - €58m-€62m revenue
 - around €0.5cents-€1cents EPS
- Steady L-f-L growth in North America
- Timely delivery of new projects in International
- Ongoing profitability improvements in Europe

€/ \$ FX sensitivity

- 2017-2019 FX €/ \$: 1.06
- Each 0.01 movement⁽⁴⁾ in Euros to the US Dollars exchange rate:
 - has a +/- €20-30m annualized impact on 2017-2019 revenue
 - has a +/- €0.3cents annualized impact on 2017-2019 EPS

⁽¹⁾ 2016 disposals: French railway stations business

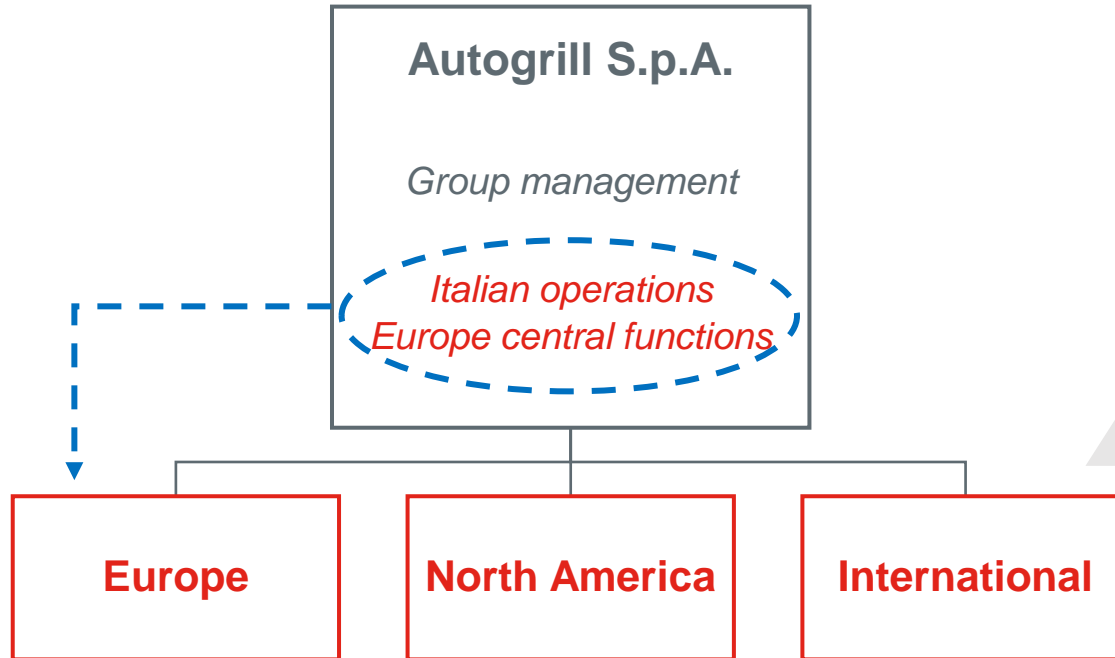
⁽²⁾ 2016 disposals: French railway stations business and Dutch motorways business

⁽³⁾ 2016 acquisitions: CMS and Stellar in North America

⁽⁴⁾ For example from 1.06 to 1.05/1.07

Outlook – Corporate reorganization

Current Group structure (simplified)



- Separating the activities of the Italian operations and European central functions from the holding company



Annex

Definitions

- EBITDA *Earnings before Depreciation, Amortization and Impairment Loss, Net Financial Income (Charges) and Income Taxes*
- EBIT *Earnings before Net Financial Income (Charges) and Income Taxes*
- UNDERLYING EBITDA / EBIT / NET RESULT *Underlying = excluding the impact of the management incentive plan and disposal gains*
- CAPEX *Capital Expenditure, net of asset disposals, excluding Investments in Financial Fixed Assets and Equity Investments*
- NET CASH FLOWS AFTER INVESTMENT *Net Cash Flow from Operations less Capex paid, net of Fixed Asset disposal proceeds*
- NET INVESTED CAPITAL *Non-Current Assets plus Current Assets less Current Liabilities less Other Non-Current non Financial Assets and Liabilities*
- CONSTANT EXCHANGE RATES CHANGE *Constant currency basis restates the prior year results to the current year's average exchange rates*

Some figures may have been rounded to the nearest million / billion. Changes and ratios have been calculated using figures in thousands and not the figures rounded to the nearest million as shown.

Definitions

- **ORGANIC REVENUE GROWTH**
Organic revenue growth is calculated by adjusting reported revenue for acquisitions, disposals and exchange rate movements (translating the prior period at current year exchange rates) and compares the current year results against the prior year
- **LIKE FOR LIKE REVENUE GROWTH**
Like for like revenue growth is calculated by adjusting organic revenue growth for new openings and closings and for any calendar effect
- **NEW WINS AND RENEWALS**
Total revenue per region is calculated as the sum of the total sales of each contract included in the cluster. Total revenue per contract is calculated as the sum of estimated revenue during the contract length. Average duration is calculated as weighted average on total revenue of duration for each signed contract. “New” refers to new spaces not previously managed by the Group. “Renewal” refers to the extension of existing contracts. Mixed new/renewal contracts are counted as new or renewal based on prevalence in terms of revenue. Contracts consolidated with the equity method are included.
- **CONTRACT PORTFOLIO VALUE**
The Group's contract portfolio value, for a reference year, is the sum of all contracts' portfolio values defined as the contracts' actual sales during the reference year multiplied by the residual duration of the contracts at the end of the reference year. An adjustment to the actual sales is made for those contracts that did not operate at full regime during the reference year. The Group's contract portfolio value for a reference year includes all the Group's signed contracts at the end of the month after the end of the reference year

Some figures may have been rounded to the nearest million / billion. Changes and ratios have been calculated using figures in thousands and not the figures rounded to the nearest million as shown.

Consolidated P&L

€m	1H2017	% on revenue	1H2016	% on revenue	Change	
					Actual FX	Constant FX ⁽¹⁾
Revenue	2,129.1	100.0%	2,040.5	100.0%	4.3%	2.8%
Other operating income	52.0	2.4%	53.4	2.6%	-2.6%	-2.7%
Total revenue and other operating income	2,181.1	102.4%	2,093.9	102.6%	4.2%	2.6%
Raw materials, supplies and goods	(658.7)	30.9%	(642.2)	31.5%	2.6%	1.3%
Personnel expense	(734.2)	34.5%	(695.1)	34.1%	5.6%	4.0%
Leases, rentals, concessions and royalties	(383.4)	18.0%	(362.5)	17.8%	5.8%	4.2%
Other operating expense	(260.5)	12.2%	(255.3)	12.5%	2.0%	0.6%
Gain on operating activity disposal	-	-	14.9	0.7%	-	-
EBITDA ⁽²⁾	144.3	6.8%	153.7	7.5%	-6.1%	-8.0%
Depreciation, amortisation and impairment losses	(99.4)	4.7%	(93.3)	4.6%	6.6%	5.1%
EBIT	44.9	2.1%	60.4	3.0%	-25.7%	-27.9%
Net financial charges	(13.0)	0.6%	(15.7)	0.8%	-17.1%	-18.8%
Income (expenses) from investments	0.4	0.0%	0.4	0.0%	-1.8%	-5.9%
Pre-tax Profit	32.3	1.5%	45.1	2.2%	-28.5%	-30.9%
Income tax	(19.1)	0.9%	(22.2)	1.1%	-13.9%	-16.1%
Profit from continuing operations	13.2	0.6%	23.0	1.1%	-42.6%	-44.9%
Result from discontinued operations ⁽³⁾	-	-	(0.1)	0.0%	-	-
Net Profit	13.2	0.6%	22.9	1.1%	-42.3%	-44.7%
Minorities	7.2	0.3%	6.0	0.3%	19.6%	16.3%
Net Profit after minorities	6.0	0.3%	16.8	0.8%	-64.5%	-66.1%

⁽¹⁾ Data converted using average FX rates - ⁽²⁾ Net of Corporate costs of €16m in 1H2017 and of €12m in 1H2016

⁽³⁾ Discontinued operations: Dutch motorways business

Consolidated P&L – Detailed revenue growth

€m	1H2017	1H2016	Actual FX	FX	Constant FX ⁽¹⁾	Organic growth			Acquisitions/ (disposals) ⁽³⁾
						L-f-L growth	Net openings/(closings)	Calendar ⁽²⁾	
North America	1,118	1,026	8.9%	3.2%	5.7%	4.4%	-1.3%		2.6%
International	228	196	16.6%	-0.8%	17.4%	11.4%	7.4%	0.3%	-1.7%
Europe	783	819	-4.3%	0.2%	-4.5%	2.0%	-2.7%	-0.5%	-3.3%
Italy	477	488	-2.3%		-2.3%	0.9%	-2.7%	-0.5%	
Other European Countries	306	330	-7.2%	0.4%	-7.6%	3.9%	-2.7%	-0.5%	-8.3%
Total REVENUE	2,129	2,041	4.3%	1.6%	2.8%	4.1%	-1.8%	-0.2%	0.7%

Group L-f-L growth by channel

- Airports: +6.5%
- Motorways: +1.4%
- Other: +0.6%

⁽¹⁾ Data converted using average FX rates - ⁽²⁾ Calendar: reporting cut-offs and leap year impacts

⁽³⁾ Acquisitions: CMS in North America in August 2016 (€19m of sales contribution in 1H2017); Stellar Partners in North America in October 2016 (€21m of sales contribution in 1H2017). Disposals: French railway stations business in June 2016 (sales contribution of €26m in 1H2016)

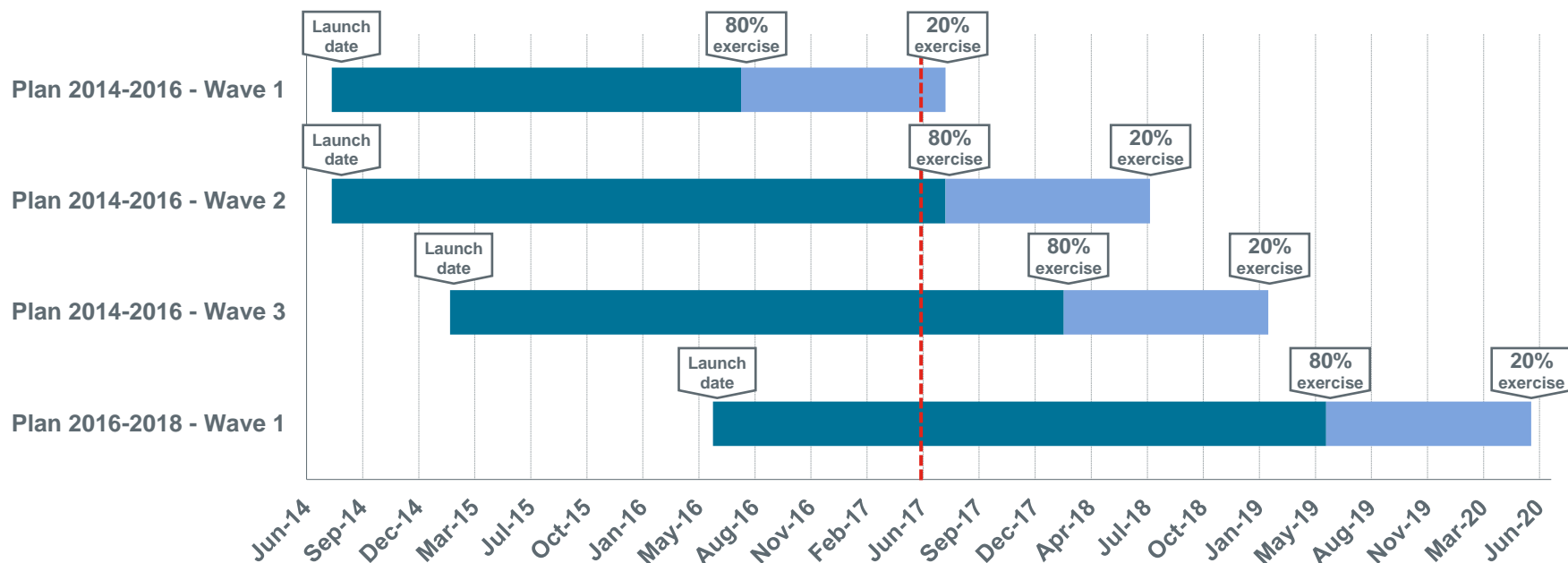
Consolidated P&L – Revenue & EBITDA by region

€m	1H2017	% on revenue	1H2016	% on revenue	Change	
					Actual FX	Constant FX ⁽¹⁾
North America	1,118		1,026		8.9%	5.7%
International	228		196		16.6%	17.4%
Europe	783		819		-4.3%	-4.5%
Total REVENUE	2,129		2,041		4.3%	2.8%
North America	114	10.2%	108	10.5%	5.1%	2.0%
International	21	9.4%	18	9.4%	16.5%	17.5%
Europe	26	3.3%	39	4.8%	-34.5%	-34.7%
Corporate costs	(16)	-	(12)	-	-37.7%	-37.7%
EBITDA	144	6.8%	154	7.5%	-6.1%	-8.0%

⁽¹⁾ Data converted using average FX rates

Consolidated P&L – Management incentive plan

Waves of the management incentive plan



Management incentive plan's costs accounted in Group's EBITDA

€m	1H2017	1H2016
North America	2.3	-
International	1.1	0.1
Europe	1.9	0.2
Corporate	5.1	0.3
Total MANAGEMENT INCENTIVE PLAN	10.4	0.6

- 1H2017 management incentive plan's cost of €10.4m is broken down as follows:
 - €4.7m: 1H2017 accrual
 - €5.7m: true-up of previous accruals

Consolidated balance sheet

€m	30/06/2017	31/12/2016	Change	
			Actual FX	Constant FX ⁽¹⁾
Intangible assets	901	951	(49)	(4)
Property, plant and equipment	866	897	(30)	12
Financial assets	20	15	5	6
A) Non-current assets	1,788	1,862	(75)	14
Inventories	116	119	(4)	(1)
Trade receivables	46	58	(12)	(11)
Other receivables	132	122	10	9
Trade payables	(327)	(360)	33	24
Other payables	(342)	(382)	40	23
B) Working capital	(376)	(442)	67	44
Invested capital (A+B)	1,412	1,420	(8)	57
C) Other non-current non-financial assets and liabilities	(141)	(154)	14	7
D) Net invested capital (A+B+C)	1,271	1,266	6	65
Equity attributable to owners of the parent	580	644	(64)	(39)
Equity attributable to non-controlling interests	47	44	3	5
E) Equity	627	688	(60)	(34)
Non-current financial liabilities	634	520	114	139
Non-current financial assets	(13)	(8)	(5)	(6)
F) Non-current financial indebtedness	621	512	108	133
Current financial liabilities	203	263	(60)	(46)
Cash and cash equivalents and current financial assets	(180)	(197)	17	12
G) Current net financial indebtedness	24	66	(42)	(34)
Net financial position (F+G)	644	578	66	99
H) Total (E+F+G), as in D)	1,271	1,266	6	65

⁽¹⁾ FX €/€ 30 June 2017 of 1.1412 and 31 December 2016 of 1.0541

Debt overview – Outstanding gross debt

Borrowings – As of 30 June 2017	Interest rate	Maturity date	Available amount	Drawn	Undrawn	Covenants
\$150m private placement	5.12%	Jan-23		\$150m		EBITDA interest coverage \geq 4.5x Gross Debt / EBITDA \leq 3.5x
\$25m private placement	4.75%	Sep-20		\$25m		
\$40m private placement	4.97%	Sep-21		\$40m		
\$80m private placement	5.40%	Sep-24		\$80m		
\$55m private placement	5.45%	Sep-25		\$55m		
US private placements				\$350m		
Credit Agreement	Floating	Mar-20	\$300m	\$130m	\$170m	EBITDA interest coverage \geq 4.5x Net Debt / EBITDA \leq 3.5x
Other loans				\$130m		
Total - HMS Host Corp				\$480m		
Amortized Term Loan	Floating	Mar-20	€170m	€170m	€0m	EBITDA interest coverage \geq 4.5x Net Debt / EBITDA \leq 3.5x
Revolving Credit Facility	Floating	Mar-20	€400m	€100m	€300m	
Other loans				€270m		
Total - Autogrill S.p.A.				€270m		

- \$150m US private placement with a 5.73% coupon has been redeemed at maturity in May 2017

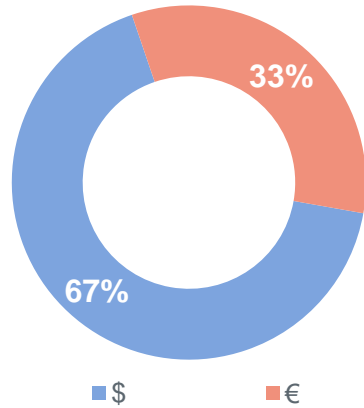
Based on nominal value of borrowings as at 30 June 2017.

Coupons shown are those at which the debt was issued. The Group deals with IRS to manage the effective interest rates.

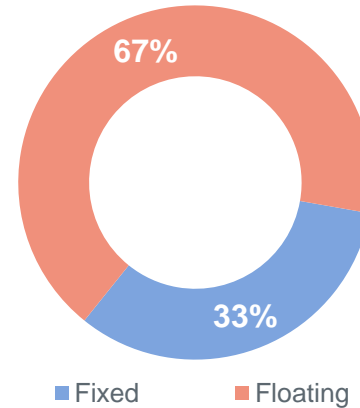
The chart includes committed lines facilities only.

Debt overview – Net debt details

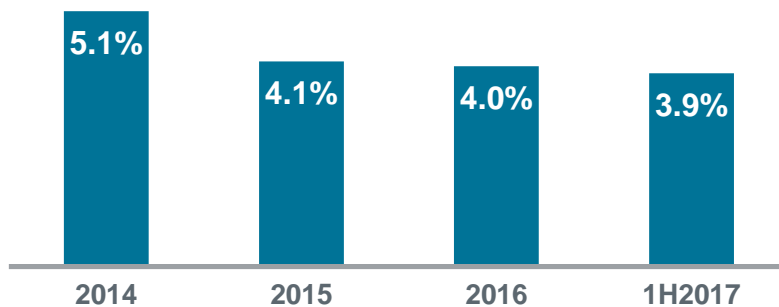
Breakdown by currency



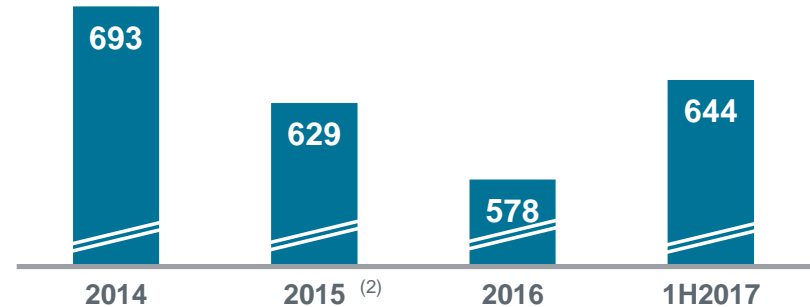
Breakdown by coupon



Average cost of debt ⁽¹⁾



Net financial position (€m)



⁽¹⁾ Average cost of debt is calculated on average gross debt less cash at banks & deposits

⁽²⁾ Please note that 2015 NFP includes a €15m credit cards restatement (€644m NFP reported in FY2015)

Calendar



Calendar

- August 2017 YTD revenue

September 28th 2017



IR contacts

- Lorenza Rivabene
+39 02 4826 3525
lorenza.rivabene@autogrill.net

- **Autogrill SpA**
Centro Direzionale Milanofiori
Palazzo Z, Strada 5
20089 Rozzano, Milano