

Autogrill Group – 3Q2010YTD Results



Milan, 10 November 2010



FORWARD LOOKING STATEMENTS

This presentation is of a purely informative nature and does not constitute an offer to sell, exchange or buy securities issued by Autogrill. It contains forward-looking statements, which have by their very nature an element of risk and uncertainty as they depend on the occurrence of future events.

Actual results may differ significantly from the forecast figures and for a number of reasons, including by way of example: traffic trends in the countries and business channels where the Group operates; the outcome of negotiations on renewals of existing concession contracts and future tenders; changes in the competitive scenario; exchange rates between the main currencies and the euro, esp. the US dollar and UK sterling; interest rate movements; future developments in demand; changing oil and other raw material (food) prices; general global economic conditions; geopolitical factors and new legislation in the countries where the Group operates; other changes in business conditions.



DEFINITIONS

| | |
|--------------------------------------|---|
| EBITDA | Earnings before Deprecation, Amortization and impairment loss, Net Financial Income (Expense) and Income Taxes |
| EBIT | Earnings before Net Financial Income (Expense) and Income Taxes |
| NET CASH FLOW from OPERATIONS | EBIT plus Depreciation, Amortization and impairment loss less Gain and Asset Disposal plus Change in Working Capital plus change in Non- Current Asset and liabilities less Interest and Taxes paid |
| CAPEX | Capital Expenditure excluding Investments in Financial Fixed Assets and Equity Investments |
| FREE OPERATING CASH FLOW | Net Cash Flow from Operations less Capex, plus Disposal |
| NET PROFIT | Profit after Tax and Minorities Interests |
| NET INVESTED CAPITAL | Non-Current Assets plus Current Assets less Current Liabilities less Other Non-Current non Financial Assets and Liabilities |
| CONSTANT EXCHANGE RATES | The increase or decrease that would have been reported had the comparative figures of consolidated companies with functional currencies other than euro been calculated at the same exchange rates employed this year |
| LIKE FOR LIKE GROWTH | Same stores |
| COMPARABLE GROWTH | Revenue generated only by those stores which have been up and running for periods reported |

Some figures may have been rounded to the nearest million. Changes and ratios have been calculated using figures in thousands and not the figures rounded to the nearest million as shown.

Following the agreement reached by Autogrill Group 8th October 2010 to dispose of its Flight business, the results of the sector are stated separately as required by accounting standard IFRS 5. In particular:

- Net result from Flight operation is presented and condensed on a single income statement line, below the "Result from continuing operation", in the line "Net result from discontinuing operation";
- Net Invested Capital of Flight business is presented separately in the balance sheet in the line "E) Assets held for sale";
- Cash Flow for the period of Flight business is presented separately in the Cash flow statement, below the line "Cash flows for the period from continuing operation", in the line "Cash flows for the period from assets held for sale"



Key Highlights

- Sales up catching the partial recovery of traffic
- Strong and accelerating cash flow generation from operations
- Guidance for the year confirmed at the upper end of the range
- Flight - Disposal expected by end of 2010



Financial Highlights

| | 3rd QUARTER | | | | 3rd QUARTER YTD | | | |
|---|---------------------|-----------------------|------------|----------------------------|---------------------|-----------------------|------------|----------------------------|
| | Million € | | % Change | | Million € | | % Change | |
| | 2010 ⁽²⁾ | 2009 ⁽¹⁻²⁾ | Current FX | Constant FX ⁽³⁾ | 2010 ⁽²⁾ | 2009 ⁽¹⁻²⁾ | Current FX | Constant FX ⁽³⁾ |
| NET SALES | 1.633,3 | 1.488,0 | 9,8% | 5,4% | 4.215,5 | 3.963,8 | 6,3% | 4,3% |
| EBITDA % on Sales | 227,5 13,9% | 205,8 13,8% | 10,6% | 6,6% | 474,2 11,2% | 444,5 11,2% | 6,7% | 4,5% |
| EBIT % on Sales | 150,3 9,2% | 125,9 8,5% | 19,3% | 15,3% | 247,8 5,9% | 206,5 5,2% | 20,0% | 17,2% |
| GROUP NET RESULT % on Sales | 93,4 5,7% | 70,0 4,7% | 33,3% | 28,8% | 116,8 2,8% | 83,0 2,1% | 40,9% | 36,2% |
| NET CASH FLOW FROM OPERATIONS % on Sales | 200,0 12,2% | 169,1 11,4% | 18,3% | | 391,8 9,3% | 316,6 8,0% | 23,8% | |
| CAPEX % on Sales | 37,9 2,3% | 25,7 1,7% | 47,8% | 49,9% | 120,9 2,9% | 87,3 2,2% | 38,6% | 33,9% |
| FREE OPERATING CASH FLOW % on Sales | 162,9 10,0% | 140,6 9,5% | 15,9% | | 273,7 6,5% | 242,5 6,1% | 12,9% | |

⁽¹⁾ 3Q2009 and 3Q2009 YTD restated for early adoption of IFRS 3 Revised at year end 2009

⁽²⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business

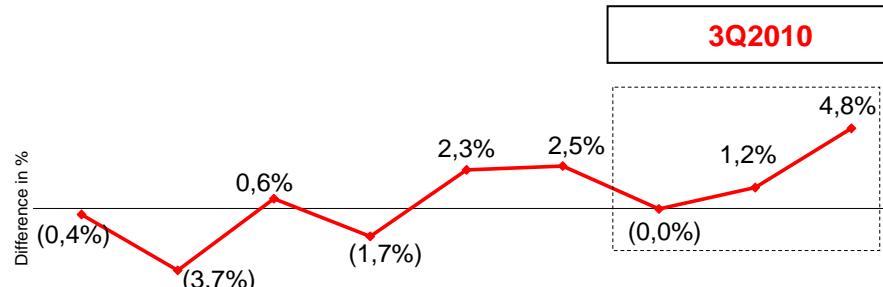
⁽³⁾ Data converted using FX 2010 rates:

- FX €/\$ 3Q2010 YTD average 1:1.3145 and 3Q2009 YTD average 1:1.3665;
- FX €/£ 3Q2010 YTD average 1:0.8573 and 3Q2009 YTD average 1:0.8862



Traffic trends ⁽¹⁾ – Continued traffic volatility

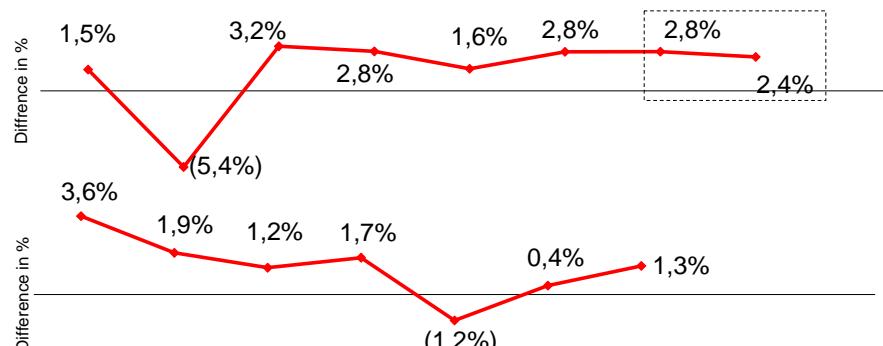
U.S. AIRPORTS



YTD

+0.7%
(September)

U.S. MOTORWAYS ⁽²⁾



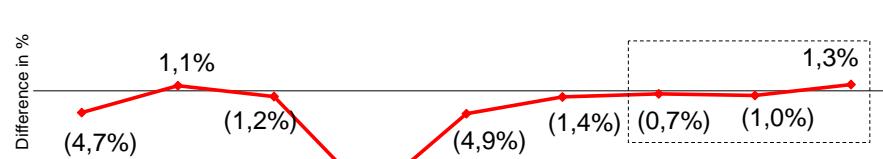
+1.7%
(August)

ITALIAN MOTORWAYS



+1.2%
(July)

U.K. AIRPORTS



-3.6%
(September)

SPANISH AIRPORTS



+2.3%
(September)

⁽¹⁾ Source: A.T.A. for U.S. airports – F.H.W.A. for U.S. motorways (September data still not available) – A.E.N.A. for Spanish airports – B.A.A., Gatwick and Manchester airport for U.K. airports – A.I.S.C.A.T. for Italian motorways (August and September data still not available)

⁽²⁾ Group Motorways

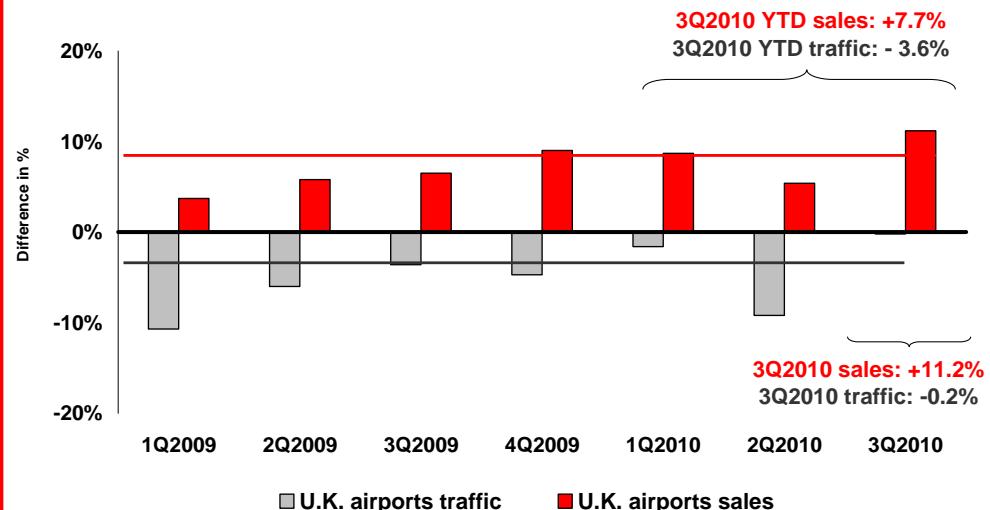


Travel Retail

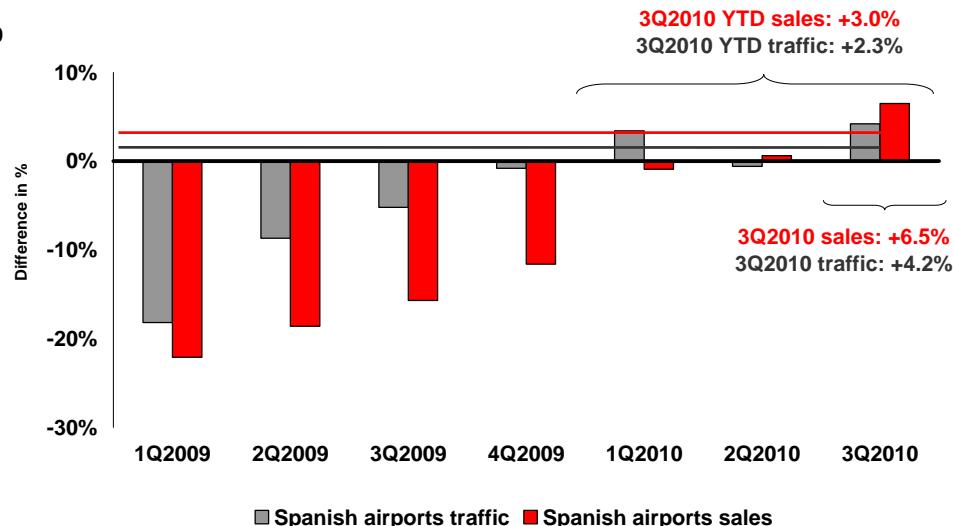


Travel Retail – Recovery in Spain and outstanding performance in U.K.

U.K. SALES and TRAFFIC EVOLUTION



SPANISH SALES and TRAFFIC EVOLUTION





Travel Retail – Great year from every point view

| | 3rd QUARTER | | | | 3rd QUARTER YTD | | | |
|-----------------------|--------------|--------------|--------------|----------------------------|-----------------|----------------|--------------|----------------------------|
| | Million € | | Change | | Million € | | Change | |
| | 2010 | 2009 | Current FX | Constant FX ⁽¹⁾ | 2010 | 2009 | Current FX | Constant FX ⁽¹⁾ |
| Spain | 162,7 | 152,7 | 6,5% | 6,5% | 378,2 | 367,1 | 3,0% | 3,0% |
| U.K. | 241,5 | 208,4 | 15,9% | 11,2% | 581,1 | 522,1 | 11,3% | 7,7% |
| Europe | 404,1 | 361,2 | 11,9% | 9,2% | 959,3 | 889,2 | 7,9% | 5,8% |
| Rest of the World | 90,1 | 80,9 | 11,3% | 10,2% | 264,3 | 238,8 | 10,7% | 9,9% |
| Airports | 494,2 | 442,1 | 11,8% | 9,4% | 1223,6 | 1127,9 | 8,5% | 6,6% |
| Other | 15,1 | 7,0 | 115,7% | 114,6% | 32,9 | 22,8 | 44,6% | 43,5% |
| Total SALES | 509,3 | 449,1 | 13,4% | 11,0% | 1.256,5 | 1.150,7 | 9,2% | 7,4% |
| EBITDA ⁽²⁾ | 67,8 | 48,3 | 40,3% | 37,4% | 144,6 | 114,7 | 26,1% | 24,0% |
| % on sales | 13,3% | 10,8% | | | 11,5% | 10,0% | | |
| CAPEX | 4,4 | 4,4 | (1,3%) | (7,2%) | 13,4 | 18,3 | (26,6%) | (29,2%) |
| % on sales | 0,9% | 1,0% | | | 1,1% | 1,6% | | |

+34.9%
excluding
3Q2009 YTD
one-off

⁽¹⁾ Data converted using FX 2010 rates

⁽²⁾ 3Q2009 YTD Ebitda includes € 7.5m of one-off income.

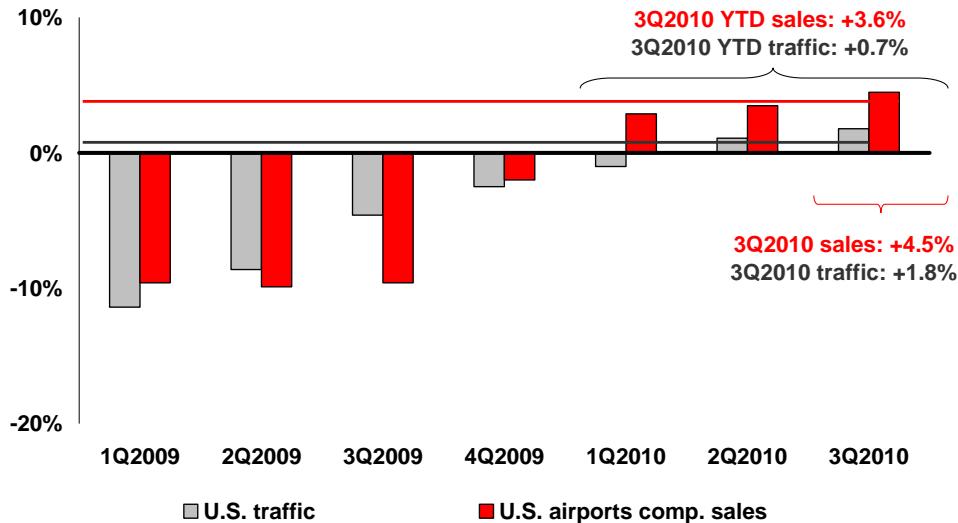


Food & Beverage

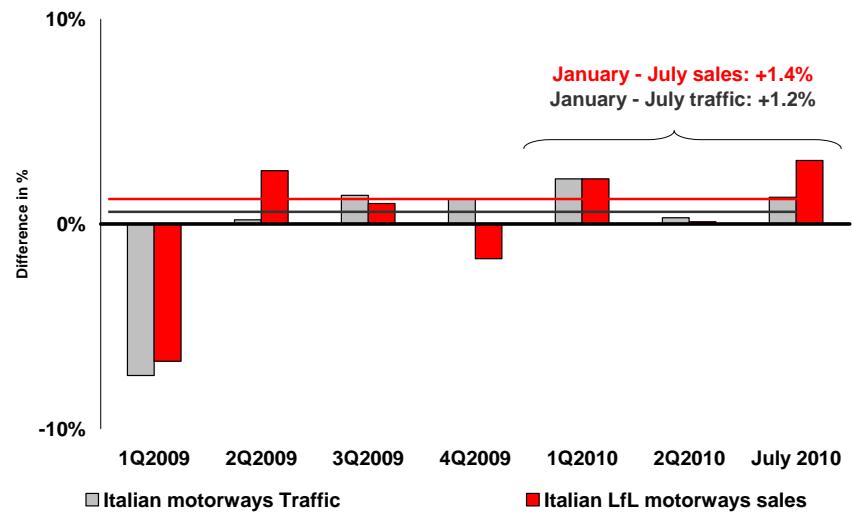


Food & Beverage – Continuing to perform at U.S. airports

U.S. AIRPORT TRAFFIC and SALES EVOLUTION



ITALIAN TOLL MOTORWAYS "L-f-L" SALES EVOLUTION





Food & Beverage – Ebitda influenced by labour costs

| | 3rd QUARTER | | | | 3rd QUARTER YTD | | | |
|--------------------------------|----------------|----------------|--------------|----------------------------|-----------------|----------------|---------------|----------------------------|
| | Million € | | Change | | Million € | | Change | |
| | 2010 | 2009 | Current FX | Constant FX ⁽¹⁾ | 2010 | 2009 | Current FX | Constant FX ⁽¹⁾ |
| HMSHost | 498,7 | 441,4 | 13,0% | 2,1% | 1.353,7 | 1.280,9 | 5,7% | 1,7% |
| Italy | 392,0 | 374,8 | 4,6% | 4,6% | 1.020,7 | 984,4 | 3,7% | 3,7% |
| Other Countries | 233,2 | 222,7 | 4,7% | 2,4% | 584,5 | 547,9 | 6,7% | 4,9% |
| Total SALES | 1.123,9 | 1.038,9 | 8,2% | 3,0% | 2.959,0 | 2.813,1 | 5,2% | 3,0% |
| HMSHost | 74,7 | 68,0 | 9,8% | 0,7% | 175,1 | 166,9 | 4,9% | 0,9% |
| % on net sales | 15,0% | 15,4% | | | 12,9% | 13,0% | | |
| Italy ⁽²⁾ | 57,7 | 62,8 | (8,1%) | (8,1%) | 124,4 | 133,2 | (6,6%) | (6,6%) |
| % on net sales | 14,7% | 16,7% | | | 12,2% | 13,5% | | |
| Other Countries ⁽³⁾ | 34,9 | 33,3 | 5,0% | 3,4% | 47,0 | 48,4 | (2,8%) | (4,4%) |
| % on net sales | 15,0% | 14,9% | | | 8,0% | 8,8% | | |
| Total EBITDA | 167,3 | 164,1 | 2,0% | (2,0%) | 346,5 | 348,5 | (0,6%) | (2,7%) |
| % on sales | 14,9% | 15,8% | | | 11,7% | 12,4% | | |
| CAPEX | 32,3 | 21,2 | 52,2% | 57,6% | 105,3 | 69,0 | 52,7% | 47,6% |
| % on sales | 2,9% | 2,0% | | | 3,6% | 2,5% | | |

⁽¹⁾ Data converted using FX 2010 rates - ⁽²⁾ 3Q2009 YTD Ebitda includes €2m of one-off income

⁽³⁾ 3Q2009 and 3Q2009 YTD Reported Ebitda have been restated to include corporate costs related to "Other countries" for consistency with 2010 - 3Q2009 YTD includes € 1.8m of one-off income



Cash generation



Further growth of Cash Flow from Operation

| Million € | 3rd QUARTER YTD | | |
|--|---------------------|-----------------------|-------------|
| | 2010 ⁽²⁾ | 2009 ⁽¹⁻²⁾ | Change |
| EBITDA | 474,2 | 444,5 | 29,7 |
| Change in working capital and net change in non-current non-financial assets and liabilities | 6,8 | (31,5) | 38,3 |
| Other non cash items | (0,2) | (4,4) | 4,2 |
| CASH FLOW FROM OPERATION | 480,9 | 408,6 | 72,2 |
| Tax paid | (37,3) | (7,1) | (30,2) |
| Net interest paid | (51,8) | (85,0) | 33,2 |
| NET CASH FLOW FROM OPERATION | 391,8 | 316,6 | 75,2 |
| Net CAPEX ⁽³⁾ | (118,1) | (74,1) | (44,0) |
| FREE OPERATING CASH FLOW | 273,7 | 242,5 | 31,2 |

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⁽¹⁾ 3Q2009 and 3Q2009 YTD restated for early adoption of IFRS 3 Revised at year end 2009

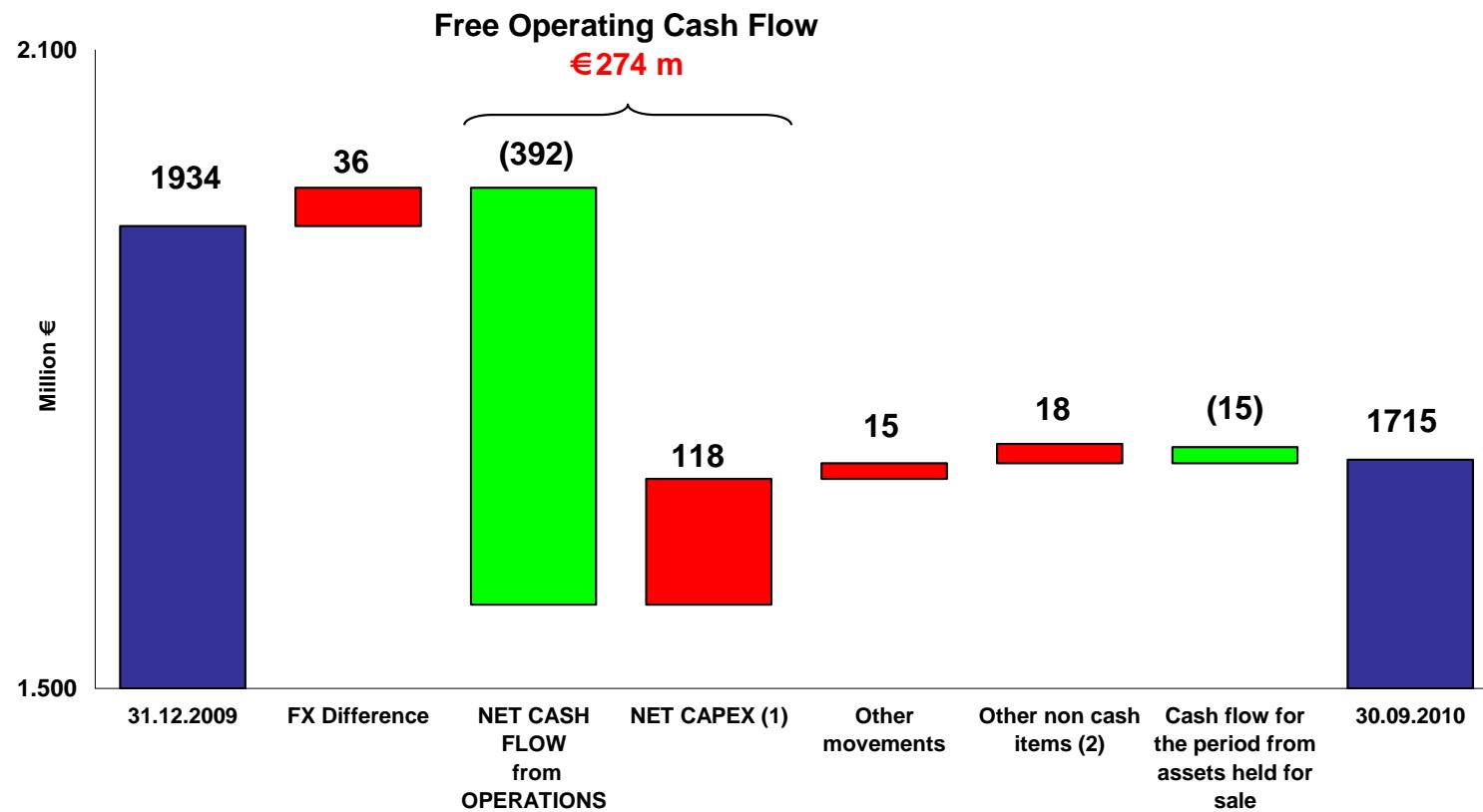
⁽²⁾ Figures reflect the application of IFRS 5 (discontinued operation) to take into account the disposal of Flight business

⁽³⁾ 3Q2010 YTD - Capex of € 120.9m less disposal of € 2.9m



Steady deleverage

3Q2010 YTD NET DEBT EVOLUTION



FX €/\$ 30.09.2010 1:1.3648 vs. 31.12.2009 1:1.4406 - FX€/£ 30.09.2010 1: 0.86 vs. 31.12.2009 1:0.8881

(¹) Capex of € 120.9m less disposal of € 2.9m

(²) Includes the change in fair value of hedging instruments



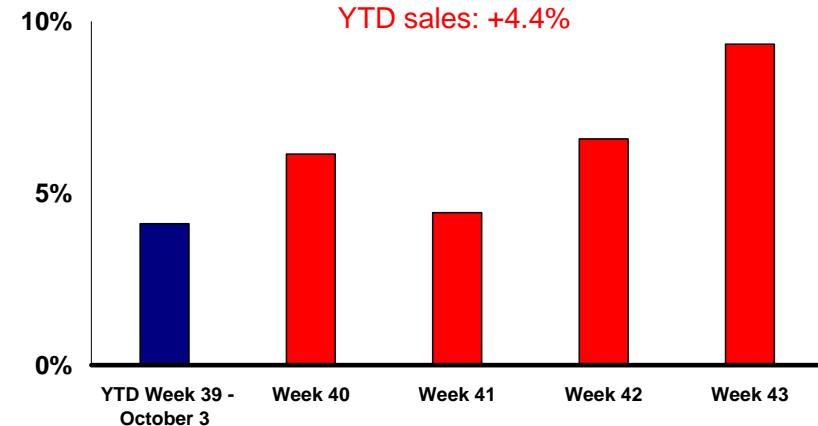
Outlook



2010 – Current trading and guidance

- Group weekly store sales ⁽¹⁾:
 - up to week 39, were up by 4.1%
 - up to week 43, were up by 4.4% ⁽²⁾

SALES EVOLUTION ⁽¹⁾



| 2010 AGL GUIDANCE | |
|---------------------------------|-------------------------------|
| FX €/\$ 1:1.35 FX €/£ 1:0.86 | "BREEZE" (Flight excluded) |
| Million € | |
| SALES | 5.600 |
| EBITDA | 590 |
| % on net sales | 10,5% |
| CAPEX | 230 |
| % on net sales | 4,1% |

- Guidance confirmed in the upper end of the range

⁽¹⁾ Figures refer solely to sales made in the stores managed by the Group, excluding Business to Business activities (wholesales retail) .

⁽²⁾ On constant FX basis - FX 2010: \$/€ 1.32; £/€ 0.86.

Autogrill Group – 3Q2010 YTD Results



Appendix



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CONDENSED CONSOLIDATED P&L

BUSINESS PERFORMANCE

CONDENSED CONSOLIDATED BALANCE SHEET

CONSOLIDATED CASH FLOW STATEMENTS

NET DEBT EVOLUTION

CAPEX



Condensed consolidated P&L

| Million € | 3Q2010 YTD ⁽²⁾ | % on Net sales | 3Q2009 YTD ⁽¹⁻²⁾ | % on Net sales | CHANGE | |
|--|---------------------------|-------------------|-----------------------------|-------------------|--------------|----------------------------|
| | | | | | Current FX | Constant FX ⁽³⁾ |
| Net sales | 4.215,5 | 100,0% | 3.963,8 | 100,0% | 6,3% | 4,3% |
| Other income | 97,7 | 2,3% | 97,3 | 2,5% | 0,4% | (0,3%) |
| Total revenues | 4.313,2 | 102,3% | 4.061,1 | 102,5% | 6,2% | 4,2% |
| Cost of raw material, consumables and supplies | (1.549,0) | 36,7% | (1.470,4) | 37,1% | 5,3% | 3,6% |
| Personnel expense | (1.040,0) | 24,7% | (966,2) | 24,4% | 7,6% | 5,3% |
| Leases, rents, concessions and royalties | (856,2) | 20,3% | (788,3) | 19,9% | 8,6% | 6,4% |
| Other operating costs | (393,8) | 9,3% | (391,8) | 9,9% | 0,5% | (1,5%) |
| EBITDA | 474,2 | 11,2% | 444,5 | 11,2% | 6,7% | 4,5% |
| Depreciation and Amortisation | (226,4) | 5,4% | (232,2) | 5,9% | (2,5%) | (4,2%) |
| Impairment losses | - | 0,0% | (5,8) | 0,1% | n.s. | (100,0%) |
| EBIT | 247,8 | 5,9% | 206,5 | 5,2% | 20,0% | 17,2% |
| Net financial expenses | (54,6) | 1,3% | (71,5) | 1,8% | (23,7%) | (24,5%) |
| Net impairment on financial assets | (3,0) | 0,1% | 0,7 | 0,0% | n.s. | n.s. |
| RESULT BEFORE TAX | 190,2 | 4,5% | 135,7 | 3,4% | 40,1% | 36,0% |
| Tax | (76,8) | 1,8% | (57,6) | 1,5% | 33,3% | 30,0% |
| RESULT FROM CONTINUING OPERATION | 113,3 | 2,7% | 78,1 | 2,0% | 45,2% | 40,4% |
| Net result from discontinuing operation | 18,6 | 0,4% | 18,0 | 0,5% | 3,0% | (0,4%) |
| RESULT ATTRIBUTABLE TO: | 131,9 | 3,1% | 96,1 | 2,4% | 37,2% | 32,7% |
| - owners of the parent | 116,8 | 2,8% | 83,0 | 2,1% | 40,9% | 36,2% |
| - non-controlling interests | 15,1 | 0,4% | 13,2 | 0,3% | 14,5% | 10,8% |

⁽¹⁾ 3Q2009 YTD restated for early adoption of IFRS 3 Revised at year end 2009

⁽²⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business

⁽³⁾ Data converted using FX 2010 rates: FX €/\$ 3Q2010 YTD average 1:1.3145 and 3Q2009 YTD average 1:1.3665
FX €/£ 3Q2010 YTD average 1:0.8573 and 3Q2009 YTD average 1:0.8862



Condensed consolidated P&L – 3Q2010

| Million € | 3Q2010 ⁽²⁾ | % on Net sales | 3Q2009 ⁽¹⁻²⁾ | % on Net sales | CHANGE | |
|--|-----------------------|-------------------|-------------------------|-------------------|--------------|--------------|
| | | | | | Current FX | Constant FX |
| Net sales | 1.633,3 | 100,0% | 1.488,0 | 100,0% | 9,8% | 5,4% |
| Other income | 37,8 | 2,3% | 30,8 | 2,1% | 22,6% | 21,1% |
| Total revenues | 1.671,1 | 102,3% | 1.518,8 | 102,1% | 10,0% | 5,7% |
| Cost of raw material, consumables and supplies | (598,9) | 36,7% | (548,7) | 36,9% | 9,2% | 5,6% |
| Personnel expense | (369,6) | 22,6% | (330,6) | 22,2% | 11,8% | 6,2% |
| Leases, rents, concessions and royalties | (330,0) | 20,2% | (298,3) | 20,0% | 10,6% | 6,2% |
| Other operating costs | (145,1) | 8,9% | (135,4) | 9,1% | 7,1% | 2,2% |
| EBITDA | 227,5 | 13,9% | 205,8 | 13,8% | 10,6% | 6,6% |
| Depreciation and Amortisation | (77,2) | 4,7% | (79,8) | 5,4% | (3,3%) | (7,1%) |
| EBIT | 150,3 | 9,2% | 125,9 | 8,5% | 19,3% | 15,3% |
| Net financial expenses | (17,4) | 1,1% | (19,0) | 1,3% | (8,4%) | (11,5%) |
| Net impairment on financial assets | 1,6 | 0,1% | 0,4 | 0,0% | n.s. | n.s. |
| RESULT BEFORE TAX | 134,5 | 8,2% | 107,3 | 7,2% | 25,4% | 21,1% |
| Tax | (45,9) | 2,8% | (43,1) | 2,9% | 6,4% | 3,0% |
| RESULT FROM CONTINUING OPERATION | 88,6 | 5,4% | 64,2 | 4,3% | 38,1% | 33,3% |
| Net result from discontinuing operation | 11,9 | 0,7% | 11,2 | 0,8% | 6,2% | 2,3% |
| RESULT ATTRIBUTABLE TO: | 100,5 | 6,2% | 75,3 | 5,1% | 33,4% | 28,7% |
| - owners of the parent | 93,4 | 5,7% | 70,0 | 4,7% | 33,3% | 28,8% |
| - non-controlling interests | 7,1 | 0,4% | 5,3 | 0,4% | 34,4% | 26,7% |

⁽¹⁾ 3Q2009 YTD restated for early adoption of IFRS 3 Revised at year end 2009

⁽²⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business



Condensed consolidated P&L – Ebitda – “Unallocated items”

| Million € | 3Q2010 | 3Q2009 ⁽¹⁾ | 3Q2010 YTD | 3Q2009 YTD ⁽¹⁾ |
|------------------------------------|------------|-----------------------|-------------|---------------------------|
| Corporate and Not Allocated | 7,6 | 6,6 | 16,8 | 18,7 |
| G&A | 7,6 | 6,6 | 16,7 | 18,5 |
| Not Allocated | 0,0 | - | 0,1 | 0,2 |

⁽¹⁾ 3Q2009 and 3Q2009 YTD Reported Ebitda have been restated to include corporate costs related to “Other countries” for consistency with 2010.



Condensed consolidated P&L – D&A details

| Million € | 3Q2010 ⁽²⁾ | 3Q2009 ⁽¹⁻²⁾ | 3Q2009 reported ⁽²⁾ | 3Q2010 YTD ⁽²⁾ | 3Q2009 YTD ⁽¹⁻²⁾ | 3Q2009 YTD reported ⁽²⁾ |
|--------------------------------------|-----------------------|-------------------------|-----------------------------------|------------------------------|--------------------------------|---------------------------------------|
| Depreciation and Amortization | 77,2 | 79,8 | 68,3 | 226,4 | 232,2 | 197,0 |
| Amortization | 25,9 | 22,6 | 11,0 | 71,3 | 67,8 | 32,7 |
| PPA WDF and Aldeasa | 19,1 | 18,5 | 6,9 | 56,8 | 55,7 | 20,6 |
| Depreciation | 51,3 | 57,3 | 57,3 | 155,0 | 164,4 | 164,4 |

⁽¹⁾ 3Q2009 YTD restated for early adoption of IFRS 3 Revised at year end 2009

⁽²⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business



Condensed consolidated P&L – Financial charges details

| 3Q2010 | | 3Q2010 YTD | |
|------------------|---------------------------------|------------------|---------------------------------|
| <i>Million €</i> | | <i>Million €</i> | |
| 16,4 | Interest Expense On Debt | 51,3 | Interest Expense On Debt |
| 5,0 | Bonds | 14,8 | Bonds |
| 11,4 | Bank Debt | 36,5 | Bank Debt |
| 0,1 | Interest Income | -0,4 | Interest Income |
| 0,9 | Other | 2,4 | Other |
| 17,5 | Interest Expense, net | 53,4 | Interest Expense, net |
| 0,2 | Charges | 4,4 | Charges |
| 0,5 | Fees | 1,5 | Fees |
| -0,3 | Other Charges | 2,9 | Other Charges |
| 17,7 | Net Financial Charges | 57,8 | Net Financial Charges |
| 0,3 | Flight | 3,2 | Flight |
| 17,4 | Total | 54,6 | Total |



Condensed consolidated P&L – Income tax details

| Million € | 3Q2010 YTD ⁽¹⁾ | % on Net sales |
|--|---------------------------|-------------------|
| Net sales | 4.215,5 | 100,0% |
| Other income | 97,7 | 2,3% |
| Total revenues | 4.313,2 | 102,3% |
| Cost of raw material, consumables and supplies | (1.549,0) | 36,7% |
| Personnel expense | (1.040,0) | 24,7% |
| Leases, rents, concessions and royalties | (856,2) | 20,3% |
| Other operating costs | (393,8) | 9,3% |
| EBITDA | 474,2 | 11,2% |
| Depreciation and Amortisation | (226,4) | 5,4% |
| Impairment losses | - | 0,0% |
| EBIT | 247,8 | 5,9% |
| Net financial expenses | (54,6) | 1,3% |
| Net impairment on financial assets | (3,0) | 0,1% |
| RESULT BEFORE TAX | 190,2 | 4,5% |
| Tax | (76,8) | 1,8% |
| RESULT FROM CONTINUING OPERATION | 113,3 | 2,7% |
| Net result from discontinuing operation | 18,6 | 0,4% |
| RESULT ATTRIBUTABLE TO: | 131,9 | 3,1% |
| - owners of the parent | 116,8 | 2,8% |
| - non-controlling interests | 15,1 | 0,4% |

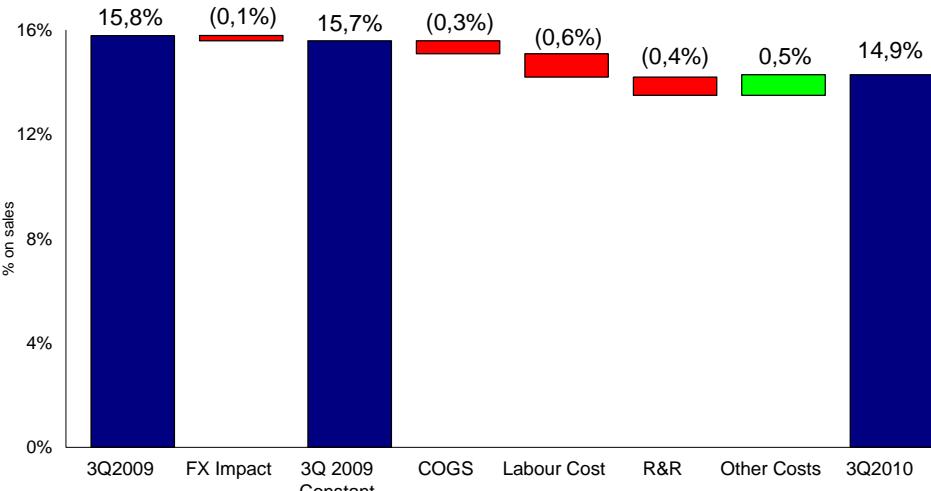
| | |
|-------------|--|
| 190,2 | PROFIT BEFORE TAX |
| 34,0% | THEORETICAL TAX RATE |
| 64,7 | THEORETICAL TAX |
| (2,9) | Reduced tax due to direct taxation of minority partners in fully consolidated US joint venture |
| 5,5 | (Use of unvalued tax losses carried forward) / Unvalued tax losses |
| 0,5 | Other Permanent differences |
| 67,8 | Effective tax excluding IRAP |
| 9,0 | IRAP |
| 76,8 | Reported Income Tax |

⁽¹⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business

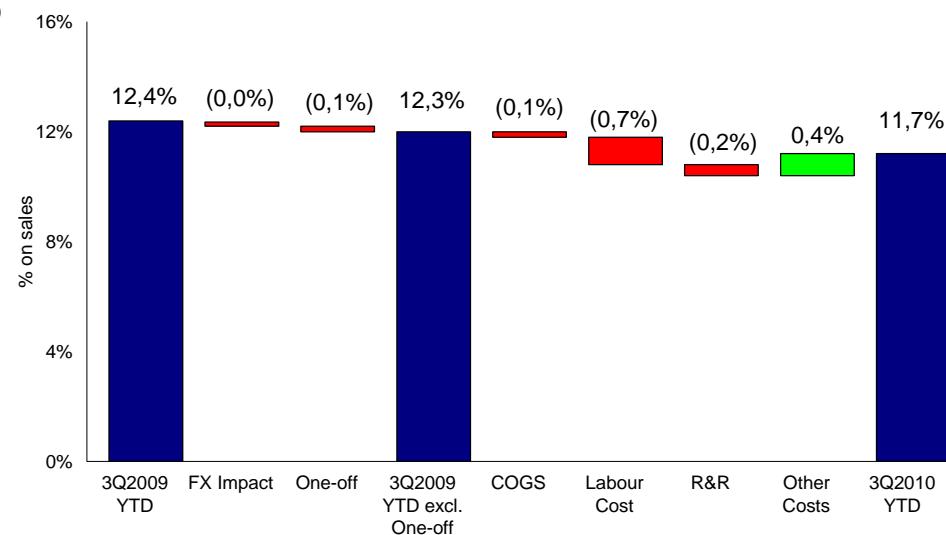


Business performance – Food & Beverage – Ebitda

3Q2010 F&B EBITDA MARGIN BRIDGE



3Q2010 YTD F&B EBITDA MARGIN BRIDGE





Business performance – F&B - **HMSHost**

| | 3rd QUARTER | | | 3rd QUARTER YTD | | |
|--------------------|--------------|--------------|--------------|-----------------|----------------|--------------|
| | Million \$ | | Change | Million \$ | | Change |
| | 2010 | 2009 | | 2010 | 2009 | |
| Airports | 509,5 | 487,3 | 4,6% | 1461,3 | 1.391,9 | 5,0% |
| Motorways | 118,2 | 122,7 | (3,7%) | 267,1 | 298,6 | (10,5%) |
| Other | 17,3 | 21,5 | (19,4%) | 51,1 | 59,9 | (14,7%) |
| Total SALES | 645,1 | 631,5 | 2,1% | 1.779,5 | 1.750,4 | 1,7% |
| EBITDA | 96,9 | 96,3 | 0,7% | 230,2 | 228,1 | 0,9% |
| % on sales | 15,0% | 15,2% | | 12,9% | 13,0% | |
| CAPEX | 22,1 | 14,0 | 57,8% | 74,2 | 40,4 | 83,6% |
| % on sales | 3,4% | 2,2% | | 4,2% | 2,3% | |



Business performance – F&B - Italy

| | 3rd QUARTER | | | 3rd QUARTER YTD | | |
|-----------------------------------|--------------|--------------|---------------|-----------------|--------------|---------------|
| | Million € | | Change | Million € | | Change |
| | 2010 | 2009 | | 2010 | 2009 | |
| Airports | 28,1 | 27,3 | 2,7% | 70,7 | 67,1 | 5,3% |
| Motorways | 302,6 | 286,9 | 5,5% | 777,3 | 750,9 | 3,5% |
| Railway & maritime station | 15,7 | 14,8 | 6,0% | 32,5 | 30,5 | 6,7% |
| Other | 38,5 | 38,3 | 0,5% | 119,3 | 116,2 | 2,6% |
| Sales to end consumer | 385,0 | 367,4 | 4,8% | 999,8 | 964,7 | 3,6% |
| Other sales ⁽¹⁾ | 7,1 | 7,5 | (4,9%) | 21,1 | 19,8 | 6,4% |
| Total SALES | 392,1 | 374,8 | 4,6% | 1020,8 | 984,6 | 3,7% |
| EBITDA ⁽²⁾ | 57,7 | 62,8 | (8,1%) | 124,4 | 133,2 | (6,6%) |
| % on sales | 14,7% | 16,7% | | 12,2% | 13,5% | |
| CAPEX | 11,9 | 7,8 | 52,4% | 34,8 | 24,4 | 42,7% |
| % on sales | 3,0% | 2,1% | | 3,4% | 2,5% | |

⁽¹⁾ Including sales to franchisees, previously reported under the respective channels

⁽²⁾ 3Q2009 YTD Ebitda includes €2m of one-off income



Business performance – F&B – Italy - Sales breakdown by product

| | 3Q2010 | | 3Q2009 | | Growth |
|-----------------|--------------|----------------|--------------|----------------|-------------|
| | Million € | % on Net Sales | Million € | % on Net Sales | |
| Catering | 220,5 | 56,2% | 214,0 | 57,1% | 3,0% |
| Market | 164,4 | 41,9% | 153,3 | 40,9% | 7,2% |
| Market | 62,6 | 16,0% | 60,2 | 16,1% | 3,9% |
| Ancillary | 101,8 | 26,0% | 93,1 | 24,8% | 9,4% |
| Other | 7,2 | 1,8% | 7,5 | 2,0% | -4,8% |
| | 392,1 | 100,0% | 374,8 | 100,0% | 4,6% |

| | 3Q2010 YTD | | 3Q2009 YTD | | Growth |
|-----------------|---------------|----------------|--------------|----------------|-------------|
| | Million€ | % on Net Sales | Million € | % on Net Sales | |
| Catering | 554,4 | 54,3% | 542,1 | 55,1% | 2,3% |
| Market | 445,2 | 43,6% | 422,5 | 42,9% | 5,4% |
| Market | 161,6 | 15,8% | 157,0 | 15,9% | 3,0% |
| Ancillary | 283,5 | 27,8% | 265,5 | 27,0% | 6,8% |
| Other | 21,2 | 2,1% | 19,9 | 2,0% | 6,5% |
| | 1020,8 | 100,0% | 984,6 | 100,0% | 3,7% |



Business performance – F&B - Other Countries

| | 3rd QUARTER | | | | 3rd QUARTER YTD | | | |
|--|----------------------|----------------------|--------------|----------------------------|---------------------|---------------------|---------------|----------------------------|
| | Million € | | Change | | Million € | | Change | |
| | 2010 | 2009 | Current FX | Constant FX ⁽¹⁾ | 2010 | 2009 | Current FX | Constant FX ⁽¹⁾ |
| Airports | 49,7 | 48,0 | 3,7% | 0,3% | 128,0 | 126,6 | 1,1% | (1,5%) |
| Motorways | 147,3 | 141,3 | 4,2% | 2,6% | 348,2 | 324,2 | 7,4% | 6,2% |
| Railway station | 24,7 | 24,1 | 2,2% | 0,4% | 74,2 | 67,9 | 9,4% | 8,2% |
| Other | 11,5 | 9,3 | 23,8% | 14,6% | 34,1 | 29,3 | 16,6% | 11,6% |
| Total SALES | 233,2 | 222,7 | 4,7% | 2,4% | 584,5 | 547,9 | 6,7% | 4,9% |
| EBITDA ⁽²⁾ % on sales | 34,9 15,0% | 33,3 14,9% | 5,0% | 3,4% | 47,0 8,0% | 48,4 8,8% | (2,8%) | (4,4%) |
| CAPEX % on sales | 8,6 3,7% | 4,5 2,0% | 88,3% | 84,7% | 16,0 2,7% | 16,9 3,1% | (5,3%) | (7,3%) |

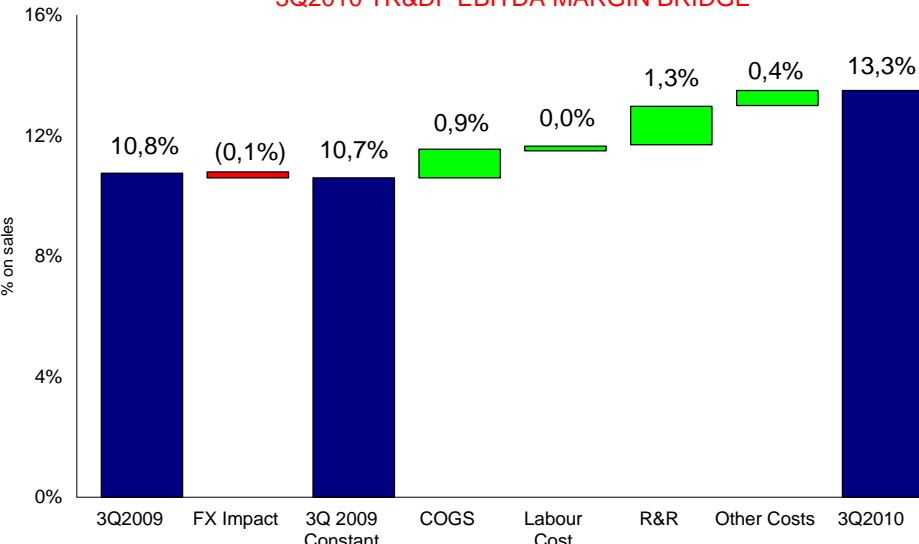
⁽¹⁾ Data converted using FX 2010 rates

⁽²⁾ 3Q2009 and 3Q2009 YTD Reported Ebitda have been restated to include corporate costs related to "Other countries" for consistency with 2010 - 3Q2009 and 3Q2009 YTD include €1.8m of one-off income

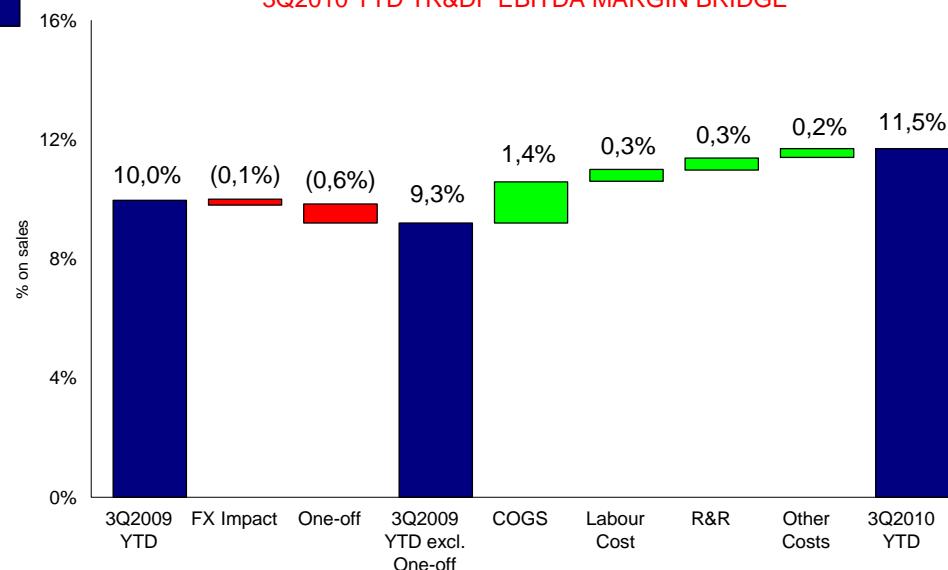


Business performance – TR&DF – Ebitda – Margin evolution

3Q2010 TR&DF EBITDA MARGIN BRIDGE



3Q2010 YTD TR&DF EBITDA MARGIN BRIDGE





Condensed Consolidated Balance Sheet

| Million€ | 30.09.2010 ⁽²⁾ | 31.12.2009 ⁽¹⁻²⁾ | CHANGE | |
|--|---------------------------|-----------------------------|----------------|----------------|
| | | | Current FX | Constant FX |
| Intangible assets | 2.277,5 | 2.266,2 | 11,3 | (66,0) |
| Property, plant and machinery | 894,1 | 905,9 | (11,8) | (42,9) |
| Non-current financial assets | 23,0 | 25,1 | (2,1) | (2,8) |
| A) Non-current assets | 3.194,6 | 3.197,2 | (2,6) | (111,6) |
| Inventories | 249,9 | 223,5 | 26,5 | 22,9 |
| Trade receivables | 67,1 | 63,1 | 4,0 | 3,4 |
| Other current assets | 191,6 | 200,6 | (8,9) | (12,4) |
| Trade payables | (710,2) | (655,5) | (54,7) | (46,2) |
| Other current liabilities | (397,2) | (334,4) | (62,8) | (53,6) |
| B) Net working capital | (598,8) | (502,7) | (96,1) | (85,9) |
| C) Capital invested, less current liabilities | 2.595,8 | 2.694,5 | (98,7) | (197,5) |
| D) Other non-current non-financial assets and liabilities | (277,5) | (311,5) | 34,0 | 41,0 |
| E) Assets held for sale | 120,7 | 114,9 | 5,8 | 2,0 |
| F) Net capital invested | 2.438,9 | 2.497,9 | (58,9) | (154,6) |
| Equity attributable to owners of the company | 670,6 | 509,2 | 161,4 | 107,5 |
| Equity attributable to non - controlling interest | 53,5 | 54,1 | (0,7) | (6,3) |
| G) Equity | 724,1 | 563,4 | 160,7 | 101,2 |
| Non-current financial liabilities | 1.592,5 | 1.876,3 | (283,8) | (307,2) |
| Non-current financial assets | (3,1) | (3,0) | (0,1) | 0,1 |
| H) Net non-current financial position | 1.589,4 | 1.873,3 | (283,9) | (307,1) |
| Current financial liabilities | 346,9 | 267,2 | 79,7 | 76,8 |
| Cash and cash equivalents and non-current financial assets | (221,4) | (206,0) | (15,4) | (25,5) |
| I) Net current financial position | 125,4 | 61,2 | 64,2 | 51,3 |
| Net financial position (H+I) | 1.714,8 | 1.934,5 | (219,6) | (255,7) |
| L) Total as in F) | 2.438,9 | 2.497,9 | (58,9) | (154,6) |

⁽¹⁾ 2009 figures have been restated for early adoption of IFRS 3 Revised at year end 2009

⁽²⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business



Consolidated Cash Flow Statements

| Million € | 3Q2010 YTD ⁽²⁾ | 3Q2009 YTD ⁽¹⁻²⁾ |
|--|---------------------------|-----------------------------|
| NET CASH AND CASH EQUIVALENTS - Opening balance | 179,7 | 192,0 |
| Profit before tax and net financial expenses for the period (including minority interests) | 244,8 | 207,2 |
| Amortisation, depreciation and impairment losses on non-current assets, net of reversals | 226,4 | 238,0 |
| Impairment losses and (gains)/losses on disposal of financial assets | 3,0 | (0,7) |
| (Gain)/losses on disposal of non-current assets | (0,2) | (4,4) |
| Change in working capital ⁽³⁾ | 57,7 | 5,7 |
| Net change in non-current non-financial assets and liabilities | (50,9) | (37,1) |
| Cash Flow from Operations | 480,9 | 408,6 |
| Tax paid | (37,3) | (7,1) |
| Net interest paid | (51,8) | (85,0) |
| Net Cash Flows from Operations | 391,8 | 316,6 |
| Expenditure on property, plant and equipment and intangible assets | (120,9) | (87,3) |
| Proceeds from disposal of non-current assets | 2,9 | 13,2 |
| Net change in non-current financial assets | (4,1) | 0,2 |
| Cash Flows used in Investing activities | (122,2) | (73,9) |
| (Repayments)/issues of bond | (32,0) | - |
| Repayments of long-term loans, net of new borrowings | (98,0) | (195,3) |
| Repayments of short-term loans, net of new borrowings | (159,7) | (108,1) |
| Other movements ⁽⁴⁾ | (9,3) | (9,7) |
| Cash Flow from Financing Activities | (299,0) | (313,0) |
| CASH FLOWS FOR THE PERIOD FROM CONTINUING ACTIVITIES | (29,4) | (70,3) |
| <i>Cash flows for the period from assets held for sale</i> | 15,1 | 24,2 |
| Exchange rate gains and losses on net cash and cash equivalents | 5,0 | 1,9 |
| NET CASH AND CASH EQUIVALENTS - Closing balance | 170,5 | 147,8 |

⁽¹⁾ 3Q2009 restated for early adoption of IFRS 3 Revised at year end 2009 as well as for disposal of Flight business

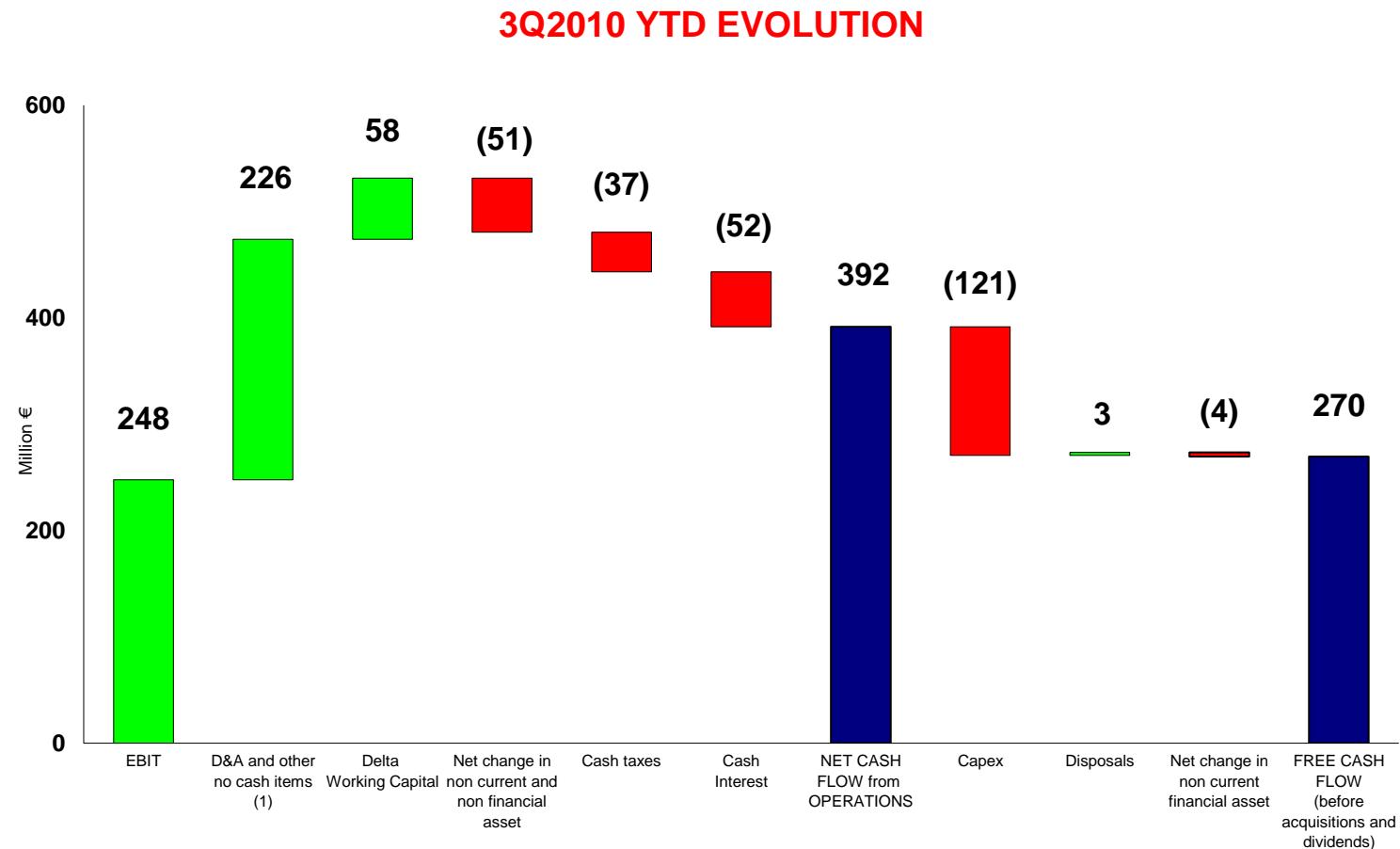
⁽²⁾ Figures reflect the application of IFRS 5 to take into account the disposal of Flight business

⁽³⁾ Includes the exchange rate gains (losses) on income statements components

⁽⁴⁾ Includes dividend paid to minority shareholders in subsidiaries



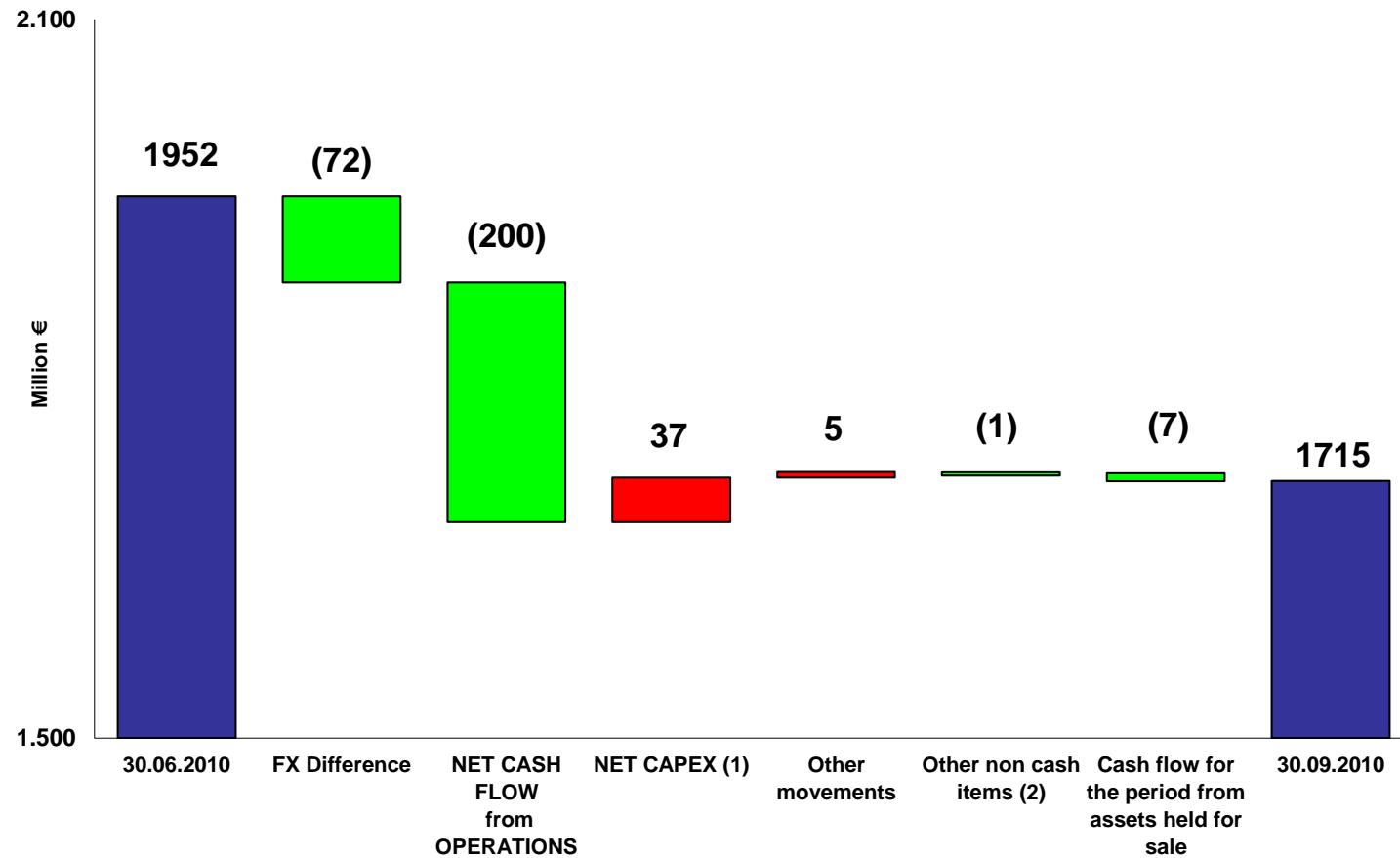
Consolidated Cash Flow Statements - F.C.F. evolution





Net debt evolution – 3Q2010

3Q2010 NET DEBT EVOLUTION



FX €/\$ 30.09.2010 1:1.3648 vs. 30.06.2010 1:1.2271 - FX€/£ 30.09.2010 1: 0.86 vs. 30.06.2010 1:0.8174

(1) Capex of €37.9m less disposal of €0.9m

(2) Includes the change in fair value of hedging instruments



Net debt evolution – Main Gross Debt Components

AUTOGRIFF GROUP MAIN GROSS DEBT COMPONENTS as of 30 SEPTEMBER 2010

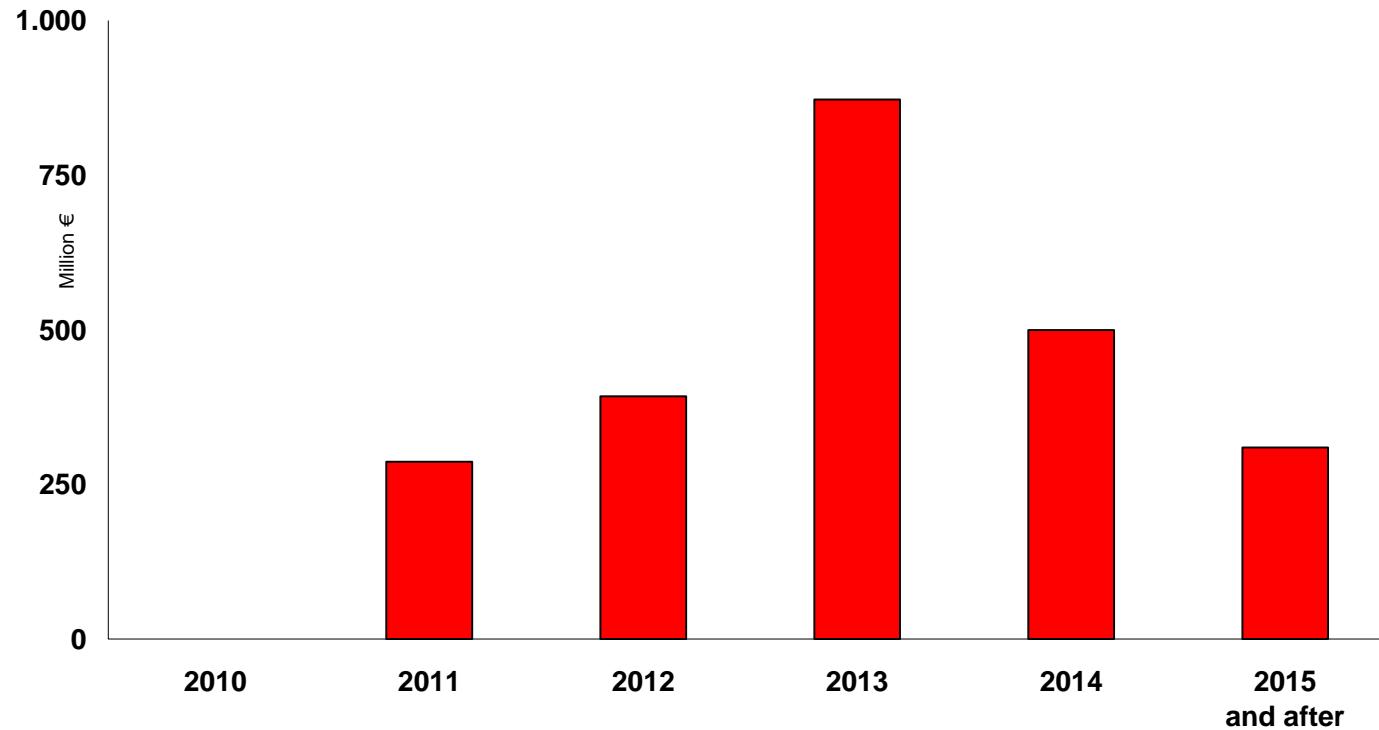
| Instrument | Inception | Available Amount | Final maturity | Rate ⁽¹⁾ | Drawn | Undrawn | Covenants |
|--------------------------------------|------------|------------------|----------------|---------------------|-----------------|---------------|---|
| Private Placement | Jan 2003 | 60 m\$ | January 2011 | Fixed : 5,66% | 60 m\$ | | Ebitda interest coverage > 4,5x Net Debt/Ebitda < 3,5x |
| | | 266 m\$ | January 2013 | Fixed : 6,01% | 266 m\$ | | |
| | May 2007 | 150 m\$ | May 2017 | Fixed : 5,73% | 150 m\$ | | |
| Term Loan | June 2005 | 200 m€ | June 2015 | Floating | 200 m€ | | |
| Syndicated Revolving Credit Facility | June 2005 | 300 m€ | June 2012 | Floating | 0 m€ | 300 m€ | |
| Syndicated Revolving Credit Facility | May 2007 | 500 m€ | May 2014 | Floating | 60 mUSD + m€ | 355 101 m€ | |
| Term Loan (Aldeasa acquisition) | March 2008 | 275 m€ | March 2013 | Floating | 275 m€ | | |
| Term Loan (WDF acquisition) | March 2008 | 397,9 mGBP | March 2013 | Floating | 397,9 mGBP | | |
| Syndicated Revolving Credit Facility | March 2008 | 125 m€ | March 2013 | Floating | 20 mGBP | 102 m€ | |
| Aldeasa - Term Loan | July 2006 | 25 m€ | July 2011 | Floating | 25 m€ | | Covenants based on Aldeasa financial ratios |
| Aldeasa - Revolving Credit Facility | July 2006 | 125 m€ | July 2011 | Floating | 43 m€ | 82 m€ | |



Net debt evolution – Maturity profile

GROUP DEBT AND BANK COMMITMENTS MATURITY PROFILE

(Committed lines as of 30.09.2010)

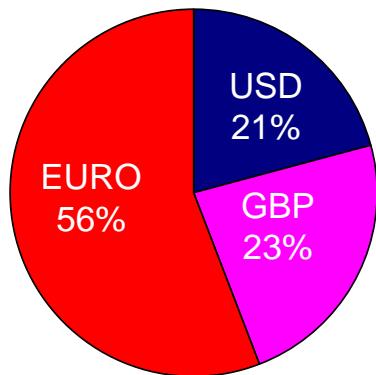




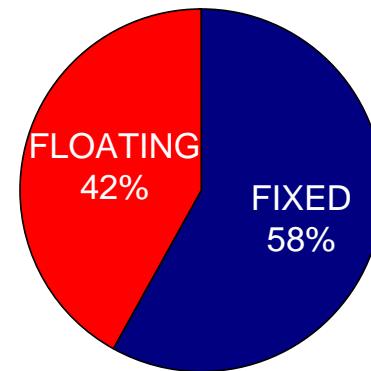
Net debt evolution – Group Hedging Policy

- Foreign Currency Hedging Policy:
 - matching assets and liabilities in currencies different from the Euro, so minimising the FX translation risk
 - as of September 2010, after hedging, around 21% of the debt is denominated in USD and 23% in GBP
- Interest Rate Hedging policy:
 - Group has a dual objective of minimising net interest expense while limiting the P&L volatility
 - as of September 2010, after hedging, Group has around 58% of fixed rate debt

GROUP NET DEBT BREAKDOWN by CURRENCY ⁽¹⁾
(FX EUR/USD 30.09.2010)



GROUP NET DEBT BREAKDOWN by COUPON ⁽¹⁾
(FX EUR/USD 30.09.2010)





Net debt evolution – Financial ratios

| FINANCIAL COVENANTS as of 30 SEPTEMBER 2010 | |
|---|---------------------------------------|
| | <i>Million €</i> |
| | Bank Facilities ⁽¹⁾ |
| Net Financial Position | 1.714,8 |
| Hedging Instruments Fair Value + Other fin.assets and liabilities | (72,8) |
| NET DEBT for covenants calculation | 1.642,0 |
| Reported EBITDA | 641,2 |
| Provisions | 23,0 |
| EBITDA for covenants calculation ⁽²⁾ | 664,2 |
| Pro-forma for acquisitions | 0,4 |
| PRO-FORMA EBITDA for covenants calc. | 664,6 |
| NET INTEREST CHARGES for covenants calculation | 74,0 |
| 1° COVANT (Net Debt / Pro-forma Ebitda) ⁽³⁾ | 2,47x |
| 2° COVANT (Ebitda / Net financial charges) ⁽³⁾ | 8,98x |

⁽¹⁾ Referred to “June 2005 €200m Term Loan and €300m Syndicated revolving” credit facility

⁽²⁾ 12 months rolling Ebitda as of 30 September 2010

⁽³⁾ Leverage ratio shall stay below 3.5 times – Interest cover shall stay above 4.5 times



Capex

| Million € | 3Q2010 ⁽¹⁾ | | | | 3Q2009 ⁽¹⁾ | | | |
|--------------------------|-----------------------|-------------|--------------|-------------|-----------------------|-------------|--------------|-------------|
| | Development | Maintenance | ICT & Others | Total | Development | Maintenance | ICT & Others | Total |
| Food&Beverage | 25,9 | 4,8 | 1,6 | 32,3 | 15,3 | 4,3 | 1,6 | 21,2 |
| Travel Retail | 4,0 | 0,0 | 0,4 | 4,4 | 4,2 | 0,0 | 0,2 | 4,4 |
| Others | 0,0 | 0,0 | 1,3 | 1,3 | 0,0 | 0,0 | 0,0 | 0,0 |
| Total | 29,9 | 4,7 | 3,3 | 37,9 | 19,6 | 4,3 | 1,8 | 25,7 |
| % on Total | 78,9% | 12,5% | 8,6% | | 76,3% | 16,8% | 6,9% | |

| Million € | 3Q2010 YTD ⁽¹⁾ | | | | 3Q2009 YTD ⁽¹⁾ | | | |
|--------------------------|---------------------------|-------------|--------------|--------------|---------------------------|-------------|--------------|-------------|
| | Development | Maintenance | ICT & Others | Total | Development | Maintenance | ICT & Others | Total |
| Food&Beverage | 85,6 | 14,6 | 5,0 | 105,3 | 53,9 | 10,5 | 4,6 | 69,0 |
| Travel Retail | 13,0 | 0,1 | 0,4 | 13,4 | 17,1 | 0,1 | 1,2 | 18,3 |
| Others | 0,0 | 0,0 | 2,2 | 2,2 | 0,0 | 0,0 | 0,0 | 0,0 |
| Total | 98,6 | 14,7 | 7,6 | 120,9 | 71,0 | 10,5 | 5,8 | 87,3 |
| % on Total | 81,5% | 12,2% | 6,3% | | 81,3% | 12,1% | 6,6% | |